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# FOOD FOR THOUGHT AS CHEFS FEED HOMELESS

## WHAT'S ON & WATCH

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**IN THE NETS:** England hopeful Joe Denly warms up for India. Search 'Denly'

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ISSN 1753-111-X



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Picture: GARETH ARNOLD



## READY, STEADY, COOK

These top city chefs are spearheading a special meal to be staged in the city next week for more than 150 of the homeless.

They include head chef Jo March and carvery chef Robert James from the Victoria Hotel; Tim Tonkin from Casey's, Matthew Meyritz (centre), and Wesley Wilson from Scribes. You can support their efforts too by donating online. See main story.

## EXCLUSIVE

BY GARETH ARNOLD

AMID the economic doom and gloom, the true spirit of Christmas will shine bright this festive period.

Because a generous band of chefs, bar staff, caterers, students and chorists from across the district are to unite to deliver some genuine goodwill; and provide a Christmas dinner and night of entertainment to those in our community who desperately need it – the homeless.

The project, in aid of the Scrine Foundation, aims to provide Christmas dinner and an evening's entertainment for about 150 homeless people and other guests on December 1.

And we at Yourcanterbury want to highlight this heartwarming act of generosity – one of so many which take place across our district every week but go unnoticed amid the increasing concerns over the economy both on a local and national level.

The man behind the seasonal show of goodwill is head chef at The New Inn in Havelock Street, Matthew Meyritz.

He said: "I was watching the Jamie Oliver programme, and he was talking about the idea of 'passing it on', and encouraging people to cook, but I thought that's all very well if you've got a kitchen to cook in.

"I'm waiting for the kitchen I work at to be refitted at the moment, and I got talking to some of the homeless people around Canterbury and asked them what they were doing this Christmas.

"They said 'nothing', so I decided to do something about it."

Mr Meyritz immediately put his plan into

CONTINUED ON PAGE 2

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**1** Reindeer prepare for Christmas on the farm. See web TV site [www.yourkenttv.co.uk](http://www.yourkenttv.co.uk) and search 'reindeer'.



**2** KOS Media's £1 million Business Challenge. See web TV site [www.yourkenttv.co.uk](http://www.yourkenttv.co.uk) and search 'challenge'.



**3** Our weekly round-up of the county's top football news. See web TV site [www.yourkenttv.co.uk](http://www.yourkenttv.co.uk) and see the sports channel

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**PARTY TIME:** Bookings continue to look healthy for eateries in the run up to Christmas

# Restaurateurs in festive spirit despite crunch

■ BY GARETH ARNOLD

RESTAURANTS say business is booming in the run-up to Christmas – despite fears the credit crunch would drive people away.

Amid reports suggesting cash-strapped firms would be slashing costs and scrapping their traditional festive knees-ups, some eateries in the district say they have seen a rise in reservations.

But there is a feeling alcohol sales could take a dip as party-goers tighten their belts in the run-up to the big day.

Marlowe's on Canterbury's St Peter's Street has even enjoyed a record number of bookings with 2,000 places reserved in the run up to Christmas, up from 1,400 this time last year.

Manger Gareth Thomas said: "We are actually considerably up on last year. I was discussing why this was just the other day, and I think it's because we have a bring your own wine policy."

"And we don't charge corkage, so if you are looking for a cheaper night out, you can bring your own and keep the costs down."

The Parrot in Church Lane, formal-

ly Simple Simons, only opened under its new name in the summer following an extensive refurbishment.

Yet they too say the bookings are coming thick and fast.

Assistant manager Matt Stamp said: "The Christmas bookings are going well. Christmas Day is fully booked and the other days' bookings have flowed in nicely. People always have money for food and drink."

And it's a similar story in Whitstable.

Michelle Godden from The Duke of Cumberland said: "We're doing alright actually. We have got a few bookings coming in, and a couple of big companies from London who've booked their work parties here."

But despite there being no shortage of reservations, some restaurateurs suspect that diners themselves will be more reserved than in previous years.

Patricia Guerrero, assistant manager of Cafe Belge in St. Dunstan's Street, said: "It's difficult to tell what the impact will be at the moment. We are still getting the bookings, but I expect people will spend less when they are actually here, especially on drinks as drinks are expensive."

"We rely on Christmas, but you can't force people to spend what they haven't got, and we would rather our customers come here and have a good time with what they have."

## Band and choir to perform at dinner

CONTINUED FROM FRONT PAGE

action, enlisting the help of chefs and bar staff from all over Canterbury to make the dinner a reality.

He said: "It snowballed from there. Lots of pubs and coffee shops around Canterbury are helping out now. Casey's are supplying bar staff to serve soft drinks, I'm getting a couple of chefs from the Victoria Hotel to help with the cooking."

"The homelessness society at the University of Kent, run by Aaron Keily, has been fantastic as well."

Mr Meyritz and his brother Tom are paying for the food, sourced from suppliers to the New Inn Pub, while Acme Catering Company are supplying all the crockery and cutlery.

The entertainment will be provided by bands and a choir from Christ Church University, and each homeless person who attends will also receive a gift, bought from donations which are flooding in online.

Everyone is invited to the dinner at St Peter's Hall in Canterbury, with a suggested donation of £5 for people who are not homeless.

You can donate money to the cause at [www.justgiving.com/matthewmeyritz](http://www.justgiving.com/matthewmeyritz).

## Traffic grinds to a halt as bus gets jammed

IT WAS a bridge too low in Swalecliffe after yet another double decker got stuck beneath the railway line.

The bus, which was being used as part of a rail replacement service, hit the railway bridge in Herne Bay Road on Sunday.

Fortunately the bus was carrying just one passenger, and both he and the driver escaped uninjured.

The driver had never driven in Swalecliffe and therefore did not know the area, according to a rail spokesman.

## MP climbs on board to join piracy debate

MP Julian Brazier stuck his oar into the stormy issue of piracy law last week.

The Canterbury MP and Shadow Shipping Minister challenged an EU recommendation that piracy should be treated as a crime rather than an act of war, which is the current attitude.

Mr Brazier claimed this could endanger Royal Navy sailors. He said: "The effect of would be to require our armed forces to risk their lives trying to capture pirates – who might then, in some circumstances, be able to claim asylum – rather than simply blowing them out of the water, as the Indian navy has just done."

The comments were made because of increased pirate activity in the Gulf of Aden near Somalia, where the tanker Sirius Star was hijacked.



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# Roofing treads into the recyclable age

Company using old tyres as part of sustainable design

## EXCLUSIVE

BY GARETH ARNOLD

RECYCLED lorry tyres will form the roof of an innovative new house being built in Herne Bay, but you'll be hard pushed to tell which one.

The tyres have been formed into slates, which look so similar to the real thing that it is hard to tell from even a few feet away – unless of course you try to bend them in half.

The house is being built by a Sittingbourne-based architects firm called Space Shuffle, which specialises in sustainable design. It is one of the first five buildings in the UK to use the new roofing material, which is already utilised in Germany and America.

Architect Patrick Kennedy-Sanigar said: "Obviously Canterbury council planners had never seen these before, and apparently the officer in charge of the application was walking round the office showing this 'slate' to people, asking what they thought of it, and then bending it double.

"It's impossible to tell the difference even from up close unless you bend them, or you smell them. They are smelly old things."

And it's not just the recycled roof that sets the house apart. With the exception of the tyre slate roof, the house is built using entirely natural materials, even down to the insulation, yet it is still the most efficient building in town in terms of running costs.

Mr Kennedy-Sanigar said: "This is probably the most environmentally sustainable build



Pictures GARETH ARNOLD

**FLEXIBLE:** Architects at Space Shuffle have designed the new rubber 'slate' for a new eco-friendly home in Herne Bay

we have done to date. It is for a couple who were looking for an home with inexpensive running costs."

The house is entirely timber framed, and the insulation is hemp and reformed MDF, materials which the architect says are much better for people's health than glass fibre insulation.

He said: "It all came to the fore about 15 years ago with sick building syndrome. Businesses in London started realising their high rates of staff sickness with breathing

difficulties and the like were due to the materials and construction methods used in the buildings. The buildings themselves were sick."

Other building products said to be bad for people's health include glue used to bond some types of MDF, and carpet adhesives.

Canterbury council has embraced the changes, which are likely to become mainstream over the next ten years as building regulations change.

## Clampdown on foul-mouthed louts and poor parking begins

ILLEGAL parking and bad behaviour in the early hours in the St Stephens area of Canterbury has been the subject of a police crackdown.

Officers have been patrolling at peak times and issuing advice or tickets to those found to be parked illegally. As of early this week four motorists have been fined.

Residents of St Michael's Road were also given advice on how to report anti-social behaviour following reports of bad behaviour from people walking home after a night out.

PCSO for the area, Gary Painter, said: "I would like to ask those walking in St Michael's Road after a night out to consider the impact their loud and loutish behaviour can have on young families and those who have to be up early to go to work.

"They deserve the right to a peaceful night's sleep and should not have to listen to bad language and shouting.

"This kind of antisocial behaviour can have a detrimental effect on people's quality of life and we are keen to take action to combat this problem."

## Is a reprieve on the cards for under threat Jobcentre?

WHITSTABLE Jobcentre could be set for a reprieve.

It comes after a Government minister said there was to be a review into the closure of such outlets in the light of the economic downturn - sparking hopes the local branch will be saved.

Employment minister Tony McNulty made the comment in his response to a question in the Houses of Parliament by local MP Julian Brazier.

Mr Brazier, who had last week written to the minister, stood up and asked on Monday: "May I urge the minister to reconsider the threat of closure that hangs over the Whitstable Jobcentre, at a time when there is considerable unemployment along the north Kent coast?"

"Unemployment is rising both nationally and regionally, and the proposal will hit some of the most

vulnerable people in my constituency."

Mr McNulty replied: "I announced in passing last week that, given the economic downturn, I thought it appropriate to review the position regarding not only the 25 closures but the future estate rationalisation plan. I shall respond to him and other constituency MPs in due course."

Speaking after the work and pensions question time Tory MP Mr Brazier said: "In a time of national economic uncertainty, with unemployment expected to rise, it is important that Jobcentres remain open to help and advise people back into work. The Whitstable Jobcentre is vital in our local attempts to limit the impact of recession in our community. I'm glad that at this late stage the government is reviewing the plans for closure and hope that good sense will prevail."

## Charity warmly receives scarves

SHAKE Shed enjoyed a heartwarming response to its campaign to provide scarves for the city's homeless this winter, as featured in Yourcanterbury earlier this month.

The Sun Street milkshake store ran a promotion where customers could exchange scarves for a cup of their special hot chocolate.

The scarves were then passed on to the Scrine Foundation, who gave them to homeless people.

More than 140 scarves were handed in as part of the promotion.

Camilla Church, manager at Shake Shed, said: "On behalf of the Shake Shed team and The Scrine Foundation we would like to thank everyone who donated a scarf to Canterbury's homeless.

"The campaign was a great success, with more than 140 scarves donated to the charity.

"Our hot chocolate drinks have also gone down a storm, with the favorite being chocolate fudge brownie topped with mini marshmallows and Galaxy Minstrels.

"Although our free hot chocolate promotion has finished, we are still taking in scarves to donate to this worthy cause."

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yourcanterbury  
NEWS IN BRIEFDazzling production  
of Hansel and Gretel

LYNGO Theatre is presenting a Christmas production of Hansel and Gretel at the Gulbenkian next month.

Starring Patrick Lynch from CBBC's Razzle Dazzle as Hansel, the show features Lyngo's trademark captivating songs and striking imagery. The production is aimed at families and children over four and runs from December 9-23.

Tickets are £9 for adults and £7 for children, with a family and friends ticket at £35 for five people. For online booking, visit [www.gulbenkiantheatre.co.uk](http://www.gulbenkiantheatre.co.uk).

BabyLady scoops top  
nursery retailer gong

A NURSERY store in Canterbury has been named the best in the south east.

BabyLady, situated just off Sturry Road, won south east retailer of the year in the annual Nursery Retailer of the Year awards. The shop was judged on customer service, product-quality and knowledge of products.

It was set up by entrepreneur Debbie Homer Davis 17 years ago and now employs 10 staff. She said: "I would like to pay tribute to my wonderful team without whom we could not have won."

Partnership offers  
charity cash boost

WITH the credit crunch making grants increasingly difficult for voluntary and community groups to find, Canterbury council has come up with a new initiative.

The Social Enterprise Hub, a partnership between the council and business groups, offers expertise and information which will help charities set up their own businesses to generate income – a major step in becoming more self-sufficient and less reliant on grant funding.

To find out more, contact Mella White on 01227 862516, or email [mella.white@canterbury.gov.uk](mailto:mella.white@canterbury.gov.uk).

## Picture perfect gifts

LOOKING for an unusual Christmas gift this year?

Then check out the work of photorealist artist Sarah Graham, who is featured in a Christmas exhibition at the Art Room in the Fenwick department store.

New edition prints of her work, and works by other artists, are available now.

The Art Room is on the second floor of the store in St George's Street, Canterbury.

British artists  
'too costly' for  
Wallis statue

SKY-high demands from British artists forced those behind a statue of 'bouncing bomb' creator Sir Barnes Wallis to commission the sculpture from the United States.

The £25,000 bronze statue was unveiled last week, after being commissioned from Maine-based sculptor Tom White.

It commemorates the trial runs of Wallis's cunning invention off the north Kent coast during the World War Two. The subsequent raids on Germany's industrial heartland were later immortalised in the film The Dam Busters, with Michael Redgrave portraying Wallis.

During early 1943, Wallis was a frequent visitor to Herne Bay and nearby Reculver where the bombs – which skipped across the surface of the water to evade torpedo nets – were tested.

There was criticism the commission for the statue should have been given to a local artist.

But Herne Bay Town Partnership, the organisation behind the project, said 'shopping local' would have added £10,000 to the price tag.

The commission was put out to tender in 2006 and town centre co-ordinator Chris West said the partnership

■ BY GARETH ARNOLD

was more than happy with the results.

He said: "Initially, people did ask, 'Why are you going to America when you could use a British artist?'"

"But we put it out to tender and the response was not very inspiring. We thought people would be queuing up to do it, but no one seemed that interested in taking it on."

"And even with shipping it in from Maine, Tom White quoted a price £10,000 lower than anyone in Britain."

"No one could convince us they could do a job to the same standard as Tom."

Despite admitting that he had never heard of Barnes Wallis or the Dam Busters when he took on the task two years ago, Mr White rose to the challenge, immersing himself in the story of Wallis and 617 Squadron.

He said: "I'm glad we've been able to pay tribute to such an amazing man in this way."

However, the unveiling of the sculpture has not been without controversy, with the plaque describing the Dam Busters raid as 'infamous'.

Operation Chastise saw 617 Squadron mount attacks on Germany's Ruhr dams in May 1943.

They suffered heavy losses but breached two dams, providing a huge morale boost to the Allies.



ARMS AND THE MAN: The Barnes Wallis statue at Herne Bay

## Where magic is the natural selection

THEY are behind some of the UK's biggest and best-loved pantomimes and will once again be staging this year's spectacular at the Marlowe Theatre.

And you can take a special behind-the-scenes peak at what it takes to put the magic into theatres at Christmas on our free broadband TV website [www.yourkenttv.co.uk](http://www.yourkenttv.co.uk).

Presenter Julie Maddocks visited the offices of Evolution Productions, based just outside Deal, where preparing the shows is a year-round job.

This year it will be producing five pantos

and providing scenery, costumes and props for a further nine.

More than 100 costumes have been made for this year's productions. Costume and set designer Helga Wood explained: "We don't make them all from scratch. Many are recycled and we try to re-use as much material as we possibly can."

"Although with such hard wear on the costumes, we do have make sure they can stand up to seven performances a week."

To view the clip, simply log on to [www.yourkenttv.co.uk](http://www.yourkenttv.co.uk) and search 'evolution'.

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# DJ's cherished dinghy found wrecked after vandals strike



Picture: PHIL HOUGHTON

**SCUPPERED:** James Heming noticed his dinghy was missing while cycling along Tankerton seafront

VANDALS have wrecked a boat owned by Invicta FM breakfast show host James Heming, leaving it floating upturned off the coast of Herne Bay.

And the popular DJ was left all at sea when he made the shock discovery that his pride and joy had been trashed and cut adrift from its moorings at Tankerton Slopes.

Now the popular host has been forced to write-off the boat he loved.

It capped a mixed week for Mr Heming after being joined on his morning show by new co-host Gemma Shepherd, who is already proving a hit with listeners.

But he also learned his cherished 1975 Laser dingy was missing from its usual mooring point.

It was only when Mr Heming was cycling along Tankerton seafront, on his way to a party to welcome his new co-host, that he noticed the 13ft boat had gone.

And after telling the story on-air, he was able to piece together what had happened.

It transpired the dingy had been van-

■ BY GARETH ARNOLD

dalised and pushed into the sea. Luckily, a fisherman from Whitstable passed an upturned boat three miles off Herne Bay and was kind enough to tow it ashore.

Mr Heming said: "I had to go to Whitstable Harbour to identify the boat. I felt like I was identifying a body."

"As they peeled back the covers I could see it was my boat and they respectfully covered it back up to save me from the horrors that lay underneath."

"Basically, it's a wreck. To replace all the missing and damaged parts would cost more than the boat is worth."

"It's a shame vandals do this, but this story also shows that there are some good guys around who are willing to go out of their way to return the boat to shore and protect other people using the sea."

It was announced in September that Invicta FM will soon rebrand as Heart, becoming part of a national network of 33 stations with a combined audience of about seven million.

## yourcanterbury NEWS IN BRIEF

### Keep valuables out of sight, police warn

THEFTS in the city are getting odder as the credit crunch prompts criminals to try anything to get cash.

And it has brought fresh warnings from police about keeping valuables hidden.

Traditional targets such as sat navs, mobile phones and cameras remain popular. However, as the economic downturn continues, criminals are finding more creative ways to make quick cash.

Recent thefts include a compressed air bottle used for diving, taken from a Peugeot 206 in Clement Close at the beginning of November, and a bottle of aftershave swiped from a Ford Escort in Bymore Close between November 4 and 5.

Officers are now using bikes to perform sweeps of car parks in an effort to catch the thieves and also warn motorists who leave valuable items on display.

Inspector Gareth Silcock said: "We are keeping a watchful eye on car parks using mountain bikes to patrol hotspots."

### Thanet Way pelicans will be upgraded to toucans

PELICAN crossings across the Thanet Way at Chestfield will be upgraded to toucan crossings to provide safe passage for cyclists crossing the busy road.

The project is expected to take three weeks, during which time the crossings will be turned off and the Thanet Way will be taken down to one lane each way.

Toucan crossings are wider than pelican crossings and designed for pedestrians and cyclists to cross together, hence the name – two-can.

The work will be carried out between the two Chestfield roundabouts and the side road between them and the medical centre, and also on the Chestfield Road.

### Saturday shuttle buses

FORGET the stress of finding a parking place while Christmas shopping in Canterbury and let the train – and the bus – take the strain.

A shuttle bus service will operate between the city's East and West railway stations and the city centre on Saturdays in the run-up to Christmas. Whitefriars is providing the free service to help reduce traffic congestion.

The service will operate on November 29 and December 6, 13 and 20, between Canterbury East, Canterbury West and Whitefriars.

The first bus will leave the East station at 9am and Canterbury West at 9.15am. Buses will run every 30 minutes, with the last one leaving Whitefriars at 5.30pm.

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Friday 19th at 7.30pm  
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Saturday 20th at 8pm  
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Tuesday 17th February  
Simple Simon

Friday 20th February  
4 Poofs and a Piano

Friday 27th February  
Colin Fry and TJ Higgs

Saturday 28th February  
An audience with "ANDY ABRAHAM"

Tuesday 3rd March  
Billy Ocean

Friday 20th March  
LEMAR in Concert

Saturday 21st March  
Bjorn Again

Sunday 5th April  
The Enemy

Saturday 18th April  
Essence of Ireland

Wednesday 6th May  
Rob Brydon

Sunday 10th May  
Leon Jackson in Concert

## Wheelie on a roll

A GROUP of MS sufferers have taken their entertaining formation mobility scooter displays on the road.

The Red Wheelies team was formed originally to raise money for the MS Therapy Centre in Canterbury.

But last week they went to Ashford to mark the opening of a new Shopmobility outlet in County Square.

See their remarkable display for yourself on our free broadband TV website, [www.yourkenttv.co.uk](http://www.yourkenttv.co.uk). Search 'wheelies'.

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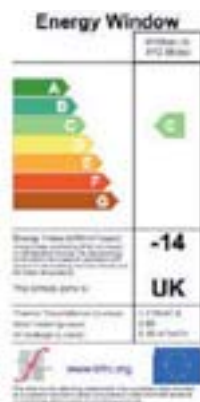
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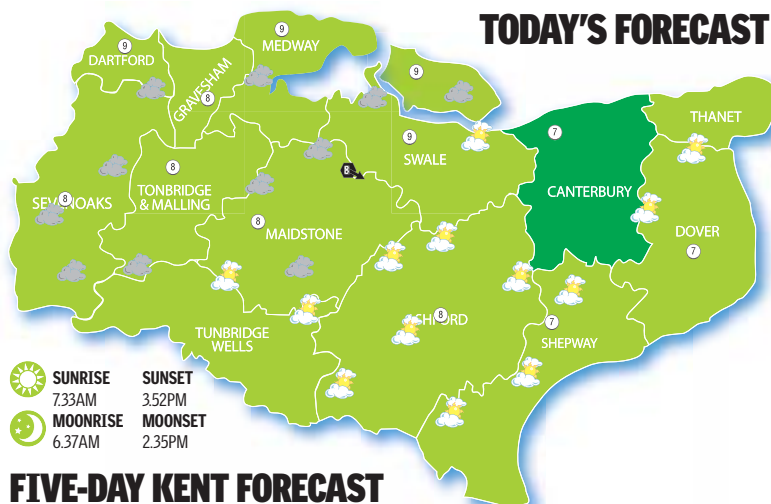


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| Ashford    | 7°C  | 7°C | 11°C | 8°C  | 8°C | Gravesend     | 8°C  | 9°C | 11°C | 9°C  | 8°C |
| Canterbury | 7°C  | 7°C | 10°C | 7°C  | 7°C | Maidstone     | 7°C  | 8°C | 11°C | 9°C  | 8°C |
| Chatham    | 7°C  | 8°C | 11°C | 10°C | 9°C | Ramsgate      | 7°C  | 7°C | 10°C | 7°C  | 7°C |
| Dartford   | 8°C  | 9°C | 11°C | 9°C  | 8°C | Rochester     | 7°C  | 8°C | 11°C | 10°C | 9°C |
| Dover      | 7°C  | 6°C | 10°C | 7°C  | 7°C | Sevenoaks     | 6°C  | 7°C | 9°C  | 7°C  | 7°C |
| Faversham  | 7°C  | 8°C | 11°C | 10°C | 9°C | Sittingbourne | 7°C  | 8°C | 11°C | 10°C | 9°C |
| Folkestone | 7°C  | 6°C | 10°C | 7°C  | 7°C | Tonbridge     | 7°C  | 7°C | 10°C | 8°C  | 8°C |
| Gillingham | 7°C  | 8°C | 11°C | 10°C | 9°C | Tun Wells     | 7°C  | 7°C | 10°C | 8°C  | 8°C |



## WEEKEND HIGH TIDES

|            |          |         |      |
|------------|----------|---------|------|
| Chatham    | Saturday | 12:19pm | 5.7m |
|            | Sunday   | 12:56pm | 5.8m |
| Dover      | Saturday | 10:36am | 6.4m |
|            | Sunday   | 11:14am | 6.4m |
| Dungeness  | Saturday | 10:32am | 7.4m |
|            | Sunday   | 11:09am | 7.4m |
| Ramsgate   | Saturday | 11:06am | 4.8m |
|            | Sunday   | 11:44am | 4.8m |
| Sheerness  | Saturday | 12:09pm | 5.5m |
|            | Sunday   | 12:46pm | 5.5m |
| Whitstable | Saturday | 12:20pm | 5.1m |
|            | Sunday   | 12:58pm | 5.0m |



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|            |      |            |      |
|------------|------|------------|------|
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| Athens     | 13°C | New York   | 1°C  |
| Barcelona  | 15°C | Paris      | 6°C  |
| Beijing    | 9°C  | Rome       | 14°C |
| Bombay     | 33°C | Sydney     | 18°C |
| Cape Town  | 23°C | Tenerife   | 21°C |
| Cardiff    | 7°C  | Tokyo      | 11°C |
| Gibraltar  | 16°C | Vancouver  | 8°C  |
| Hong Kong  | 24°C | Warsaw     | 0°C  |
| Las Palmas | 20°C | Wellington | 24°C |



FAMOUS: The Hughes - stars of Channel 4's The Family

## Director on life behind the lens with The Family

THE director of hit Channel 4 documentary The Family says the stars of the show are enjoying their newfound fame.

Jon Smith filmed almost 5,000 hours of Harbledown's Hughes clan going about their day-to-day business for the programme, and says he has built a strong relationship with them as a result.

The eight-part series, which attracted an average of 2m viewers, ended this month and has made stars out of dad Simon, mum Jane and children Jessica, Emily, Charlotte and Tom.

Mr Smith said: "It can be a rollercoaster ride being thrust into the public spotlight like that, but they seem to be enjoying the attention."

"I speak to the family pretty regularly and I think they were pleased with the way the show turned out. But then we always showed them the films before we finished them because we wanted to maintain that strong relationship."

"We spent an awful lot of time with the family so it wasn't like a reality show where they would be sat in a jungle or a diary room, not knowing who they were talking to or how they were being portrayed."

The double Bafta award-winning director used an array of small remote-controlled cameras to shoot The Family.

His team were left with masses of footage to sift through to find the most interesting situations and conversations to use on the show.

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## QUESTION & ANSWER

### DAVID SHARMA



**Q** Howfield Manor Hotel is a family run business, tell us a bit about your background in the hotel industry; have your family always been involved in hospitality?

**A** Yes – the company was founded by my father and mother over 50 years ago. They ran large hotels in London and on the Isle of Man. For as long as I can remember, myself, my sisters and my brother have been associated with hotels and hospitality. From managing a hotel to doing the washing up, or at an early age following the electrician or plumber around when we were not at school, our training started young.

**Q** Tell us about the recent refurbishment

**A** Being very much a family company, Paul, my brother, has undertaken the recent refurbishment. I am a little surprised he has kept so calm, as each part of the refurbishment has revealed unexpected challenges that are all too often a part of a building which in the last five years has been neglected, and for two of which was actually closed.

Paul has finally brought both the buildings and grounds back to a position where once again we can breathe new life into the hotel.

**Q** What do you aim to provide for people staying at the hotel?

**A** Our vision is to return Howfield Manor to being a relaxing country hotel. We have 15 recently decorated en-suite rooms as well as a restaurant in what was the old chapel, offering a full lunch and dinner service to residents

and non-residents. Most importantly we aim to provide a warm and personal welcome to all our guests.

**Q** What sort of customers does the hotel attract?

**A** Paying ones I hope! More seriously my original expectation was a balanced mixture of visitors to Kent, and Kent residents using Howfield for dining, weddings, conferences and events. Almost every day I find that, locally Howfield was very popular and holds fond memories for many people in our surrounding communities and I now expect more of our guests to live nearby.

**Q** What makes it different from other hotels in the area?

**A** I think the building and grounds speak for themselves. The personal attention that a family-owned and run hotel can offer is one of our key strengths. What I personally love about Howfield is our ability to be flexible; whatever the event. Our hospitality will reflect the needs and desires of our guests rather than fitting their stay with us into some predefined formula.

**Q** You held a successful harvest market in September, tell us more about your programme of community events

**A** The harvest market was great and it was a pleasure for us to be able to host the wealth of local producers who are such an important part of East Kent's economy. As far as possible these producers will be at the heart of our

restaurant, so we are planning to hold another harvest market, hopefully a similar event to herald the spring. We are looking at the possibility of Christmas carols and mince pies, and in the summer using the gardens for various events.

**Q** Why do you think it's important to host these events?

**A** We see Howfield not only as a hotel, but as a resource for the community and we are keen to put the Howfield back at the heart of the community, where it belongs.

**Q** It's obviously an old building; any interesting history or stories attached to it?

**A** Howfield was originally a 12th century chapel and great hall. All that remains from the original 12th century building are the roof rafters that were taken down in the 16th century and re-assembled flat pack style to hold up the roof for the Tudor make-over of the great hall.

There are still glimpses of 13th century stonework in the restaurant and a 12th century well in the lounge. The old wing is mostly Jacobean. Oh, and a ghost called George.

**Q** How is the state of the hotel industry at the moment? Are you concerned by the recession?

**A** Recession concerns everyone, but Canterbury and Kent are aiming to attract more visitors. If we can successfully show what a beautiful and relaxing part of the country this is then we are most of the way there.

**Q & A**

Howfield Manor Hotel is a family-run business complete with resident ghost. Gareth Arnold talks to general manager David Sharma about its recent refurbishment and plans for the future

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Sir David Frost joins students for the degree ceremony in Rochester Cathedral. Search 'Frost'



X Factor star Ashley McKenzie goes back to school to perform his new single. Search 'Ashley'

## EDITOR'S CHOICE

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# New limits on booze cruisers hits Kent

BUSINESSES and ports in Kent will be hardest hit by a vote in the European Parliament that threatens to end booze cruise trade, the leader of the UK Independence Party has warned.

Nigel Farage, a MEP for the South East, criticised the new guidelines, which would cut the amount of cigarettes and alcohol Brits can bring back from the Continent, blaming the move on "appalling puritans".

Under the rules the tobacco allowance will be slashed by nearly 90 per cent and booze limits by half. It is tough enough with the fall of the pound against the euro," said Mr Farage.

"A booze cruise to Calais or Boulogne is a good fun day out and very good for Kent, good for Kent business and good for the ports.

"If you take away the cheap fags and booze,

■ BY JENNA PUDELEK

people will not go in big numbers and who does that benefit?

"It is just these appalling puritans wanting to control every aspect of our lives and people will go on smoking and drinking of course."

But those in favour of the guidelines on cross-Channel shopping said it would put a stop to cheap alcohol and cigarettes being resold.

In a knife-edge vote last week, 328 MEPs were in favour and 319 were against the strict new guidelines for "personal consumption".

Three out of 10 South East Euro-MPs, who represent Kent, voted in favour of the legislation, which could come into force in two years' time - Caroline Lucas, leader of the Green Party, Lib Dem Sharon Bowles and Labour's Peter Skinner.

MEPs backed new guidelines of 400 ciga-

rettes, 200 cigarillos and 100 cigars, compared with UK Customs limits for returning travellers of 3,200 cigarettes, 400 cigarillos and 200 cigars.

With drink, the European parliament defined personal consumption as five litres of spirits, 45 litres of wine and 55 litres of beer, as opposed to UK Customs guidelines for personal consumption as ten litres of spirits, 90 litres of wine and 110 litres of beer.

Mr Farage said he planned to fight the cuts. "I think there is going to be intensive lobbying against it now. Kent will be hardest-hit because there is nowhere else you can feasibly go for a day trip to France from."

However, a spokeswoman for ferry operators P&O said it did not think the new rules would affect its trade. "There will still be no legal limit on the amount of goods you can bring back. They are levels, not limits. They are a guide for customs officers to work by."

## Gap year travel plans could earn £1,000 bonus

A PROJECT entitled gapyearlotto could be about to bring a new angle to researching student travel.

Aimed at 17- to 26-year-olds, gapyearlotto.com claims to offer a new way to explore the world.

People who register have every click they make on the website's links recorded.

Each click then acts as a raffle ticket in a £1,000 monthly giveaway.

The project is the work of gap year student Charlie Walker. Fed up with using the internet at random, he decided to design his own programme which focused on showing off what different countries had to offer.

A spokesman said: "So gapyearlotto.com was born. Despite the name, a gap year is not required to users."

"They just have to be in the student age group and interested in travel. The cash on offer can be used to fund the travel that someone has researched."

The project is in its final stages of completion, and aims to launch on January 1.

Users can sign up for free at [www.gapyearlotto.com](http://www.gapyearlotto.com).

## Renowned author to address CPRE

THE Kent branch of the Campaign to Protect Rural England is to hold its annual meeting on Friday.

The group is due to select a new chairman, with Richard Knox-Johnson likely to take the post.

Currently vice-chairman, he is a business consultant specialising in the financial sector and a former soldier.

New nominations for vice-president include Ashford MP Damian Green, county tourist alliance chief and recent

High Sheriff Amanda Cottrell and Sittingbourne and Sheppey MP Derek Wyatt.

The meeting, at Lenham Community Centre, starts at 2pm and the charity says any residents who want to see the new officers elected are welcome to attend.

After the meeting, naturalist, author and TV presenter Richard Mabey will give a lecture entitled A Parable from the Backwoods.

**BACKWOODS:** Naturalist and author Richard Mabey will give a lecture at CPRE Kent's annual meeting at Lenham on Friday



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# Campaign signs up to save lives

■ BY NICK AMES

**SPEED** camera sites are set to have posters fixed to them spelling out just why they are there to slow down motorists.

Amid continued claims that speed cameras are installed purely to boost revenue streams, the Kent & Medway Safety Camera Partnership has launched a scheme whereby posters show the number of casualties in the three years before each camera was set up.

The latest stage of the Speed Shatters Life campaign was launched this week with head injuries charity Headway.

It is hoped that the green posters will highlight just why the cameras are necessary.

The partnership says each safety camera acts as a memorial for those who have been killed or seriously injured on the county's roads and it hopes the current poster campaign will make motorists slow down and think about their driving, not only at camera sites but on all roads in the county.



Katherine Barrett, communications officer for the partnership, said: "Speed Shatters Life aims to remind road-users that cameras have been installed to prevent death and serious injury on roads in Kent and Medway and are not there to make money."

"Since the partnership launched in July 2002, there has been an average 58 per cent reduction in those killed or

seriously injured at all our camera sites.

"We hope that on seeing the posters motorists will slow down and stick within the legal speed limit for everyone's safety."

Linda Kerley, Headway East Kent chief executive, said: "Road traffic crashes cause up to 50 per cent of all brain injuries and Headway are therefore more than happy to work with the partnership to help reduce these numbers."

"A brain injury is a hidden disability which affects not only the survivor of a crash but also their family and friends."

The Headway East Kent charity covers Canterbury, Thanet, Ashford, Dover and Folkestone and offers support and care for those who have sustained a severe head injury, together with their families or carers.

The charity is affiliated to Headway – the brain injury association which is the only UK charity dedicated to the care and reintegration of the head-injured into the community.

For further information, log on to [www.headway.org.uk](http://www.headway.org.uk).

Meanwhile, every camera location and its crash figures for before and after camera installation can be viewed at [www.kmscp.org](http://www.kmscp.org).



## Youngsters learn to junk fast food

THE majority of youngsters in the South East are unaware of the effects that eating junk food can have, according to a British Heart Foundation (BHF) survey published on Monday.

It revealed almost eight out of ten children (78 per cent) were unaware a shortened life was the worst consequence of eating badly. Almost half (46 per cent) of all eight- to 15-year-olds thought the most dangerous side-effects of junk food were making them put on weight, causing their teeth to rot, giving them spots, or making them unpopular.

The charity released the new survey results as it launched its latest Food4Thought initiative and its new online game, the Yoobot, to help children to make informed food choices.

Latest predictions show two-thirds of children will be over-

weight or obese by 2050 and today's youngsters may be the first generation to live shorter lives than their parents.

Almost a third (31 per cent) of 10- and 11-year-olds are overweight or obese.

The Yoobot is an online game ([yoobot.co.uk](http://yoobot.co.uk)) which allows children to play with their future, helping them understand the long-term effects of a poor diet.

BHF director of prevention and care, Mike Knapp, said: "Today's junk food generation are missing the fact that eating unhealthily can have dire consequences on long-term health."

"The Yoobot is an innovative way for children to explore the effects of eating a diet of junk food. It is now more important than ever for children to be educated enough to take control of their diets."

## Takeaway allowed to re-open after cockroach infestation

A FOOD outlet forced to close last month after inspectors found it infested with cockroaches has been allowed to reopen after cleaning up its act.

The Masala Bay takeaway in Herne Bay High Street had been closed

down by Canterbury council after a visit on October 24.

But following another visit on Friday, environmental health inspectors confirmed there was no longer "an imminent risk to health due to

contamination and likelihood of contamination of food".

As a result, they issued a certificate to remove the emergency prohibition order, meaning the premises is now able to open again for business.

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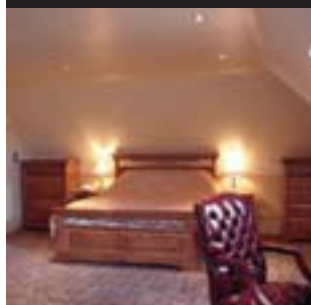
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# yourcanterburyblogger



Each week we get a mystery writer to air their views on living in and around Canterbury...

## Government's verdict could be last orders for our pubs

THE last few years have not been kind to pub landlords and pub-goers will find it hard to disagree with Shepherd Neame supremo Jonathan Neame's rant in The Times newspaper this week.

The local brewery boss went as far as accusing the government of "gross cultural vandalism" following years of increased alcohol taxation, leading to locals closing at an alarming rate.

While Mr Neame, whose company operates 375 pubs in the south east, has something of a vested interest, the basic argument is hard to fault. It's hard to see how raising the tax on alcohol is going to help matters when the only people it seems to be penalising are landlords and those who prefer the pub to the park bench.

Because supermarkets can afford to sell at a loss it is still possible to buy a three-litre bottle of cider for three quid – cheaper than a pint in many Kent pubs these days.

Now, there is no way that situation can pos-

sibly lead to less binge drinking. In fact, high pub prices may well have the opposite effect.

For a long time now the high bar tariffs have encouraged people to get tanked up before they even set foot out the front door.

At least when drinking pints in a pub you stand a fighting chance of keeping track of what you've had and spreading your drinking over the course of a night. Whereas we all know measures tend to be more generous at home, and hurried rounds of shots, downed before jumping into a taxi, is hardly a healthy thing to encourage.

But this is exactly what is happening.

No one is arguing that irresponsible drinking in town centres does not cause problems. It does, but taxation is not the way to deal with it.

It's possible to see a case for banning drinks promotions and happy hours, but just increasing the price is a simplistic response that is bound to fail, and could even exacerbate the problems.

People want to drink because it can be fun, sociable and at best the friendly local can become a focus for communities both.

I live in a village which is lucky enough to

have a thriving pub, frequented by characters from all walks of life who come together for a chat over a couple of pints.

It plays a key role in the community and its role, should it be lost due to yet another government enforced price hike, could send us all scurrying back to our homes never to meet, greet and socialise with one another again. Which, given this is the sort of community every government wants to be seen to be encouraging, would be a mighty blow were it to be lost.

As Mr Neame says: "Most people in the country want to have a strong, vibrant pub near them, characterised by great beer, good food and wine and, crucially, good ambience and fellowship. Such pubs exist, but they are struggling against a government that has come to regard pubs as a tax-collection point on one hand and a social problem on the other."

I'll raise a glass to protecting them.

• **EDITOR'S NOTE:** All bloggers are supplied with full name and address of the authors. They do not reflect the view of the newspaper but are designed to give our readers the chance to air their views.

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Write to The Editor, Yourcanterbury, KoS Media, Apple Barn, Hythe Road, Smeeth, Ashford, Kent TN25 6SR.

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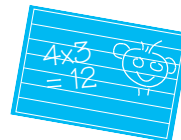
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ATHLETIC: Grace under pressure at the Langton

## BREAK TIME

### From Auntie Beeb to anti-bullying

CHILDREN'S BBC presenter Michael 'Abs' Absalom, pictured, went back to school last week to help raise awareness of Anti-Bullying Week at Chaucer Technology School.

Teacher recruitment agency Three R's enlisted the help of Abs, who took a special assembly at the school to launch the week.

He spoke to teachers and children about his experiences of bullying, and afterwards stayed to answer questions and sign autographs.

He said: "When Three R's invited me to be involved in such a worthwhile event I was delighted to attend."

"I have been able to witness the excellent work taking place locally and hope I have been able to offer insight and motivation in overcoming and dealing with bullying issues."

SEND your schools news and pictures to [yourcanterbury@kosmedia.co.uk](mailto:yourcanterbury@kosmedia.co.uk). You can also upload your own video clips of schools events on to [www.yourkenttv.co.uk](http://www.yourkenttv.co.uk)



# A spectacular dance display at Langton

BY GARETH ARNOLD

FEATURING everything from classical scores to hip hop beats, the annual dance evening at Simon Langton Girls' Grammar School demonstrated the vast range of talent at the specialist music college.

Including performances from every year group, the show – entitled Spectacular Spectacular – brought together an array of different styles with dozens of dances, both traditional and modern.

The majority of dances were choreographed by the school's head of dance Anette Stücker, who has been rehearsing hard with year groups to get the show to its normal high standard.

She said: "I am very proud of the hard work the girls have put in to finish the dances. The last two weeks have been the busiest ever."

"As the dances took shape the girls gained in confidence and their excitement grew day by day."

But some of the dances were put together by the girls themselves as part of their dance course.

One such piece was Transformation, a post-modern dance devised by Year 11 pupils for



Pictures: GARETH ARNOLD

HATS ENTERTAINMENT: On stage and in the spotlight

their expressive arts coursework. The experienced dancers also helped younger pupils by working on the choreography with Ms Stücker.

Charlie Smith, Alice Stevens and the school's dance captain, Jane Ogilvie, helped



SPECTACULAR: Dance evening is popular with pupils

create the choreography for Kung Fu Fightin', a piece performed by girls in the Year 8 and 9 dance club.

Miss Ogilvie said: "Dance evening is a major event for Langton girls as a vast number of students and teachers contribute, whether they are performing, supporting or assisting backstage. For some girls it is their first experience of performing and an opportunity to show off their talents."

"Ms Stücker and the girls put a lot of hard work into the show and it always proves to be an enjoyable and successful event."

More than 250 girls took part in Spectacular Spectacular, which ran over two nights last week, attended by teachers, parents and pupils.

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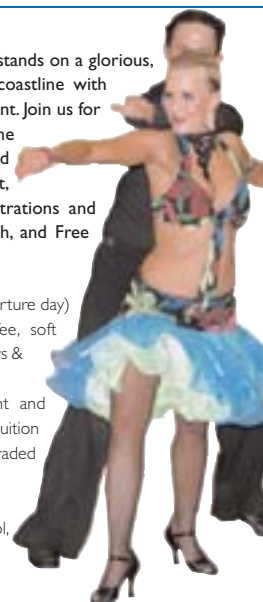
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# yourcompetition

## WIN a great set of comedy DVDs

GET ready to laugh your socks off with our great comedy DVD competition.

We have four sets of the latest Frank Skinner, Harry Hill and Grumpy Old Women DVDs up for grabs – plus the lucky first prize winner will get Al Murray, The Pub Landlord's Book of British Common Sense thrown in as well.

Following his return to stand-up after a decade, Frank Skinner Stand-Up was released this month on DVD by Universal Pictures. Filmed at Frank's homecoming gig – during his twice-extended, 100,000-ticket sell-out tour – it sees the multi-award winning comic perform in front of an audience of thousands at one of his three Birmingham National Indoor Arena shows.

And if that isn't enough, fans of the double Bafta-winning Harry Hill's TV Burp will get the chance to see all the funniest moments from the show to date on Harry Hill's TV Burp Gold.

The disc brings together the best sketches, wittiest quips and most memorable guest appearances from seven series, plus a host of exciting extras and unseen behind-the-scenes footage.

The week's viewing isn't complete without Harry's universally-acclaimed spin on the soaps, big-budget dramas, and reality television oddities we've all been enjoying. Over the years TV Burp has served up plenty of inventive send-ups.

The touring phenomenon Grumpy Old Women Live comes to DVD for the first time, giving its many loyal fans another chance to see the original cast of Jenny Eclair, Dillie Keane and Linda Robson on top form.

Are you a Grumpy Old Woman? Are you more likely to be shaking your rolling pin than your booty? Are you a little bit hot, a little bit hairy? How did you get so ... old? Well, don't worry, you're not the only Walkman in an iPod world and three



highly trained Grumpy Old Women are ready to embark on their biggest grump fest to date.

This critically-acclaimed theatre hit is the ideal gift for the hormonal grouch in your life over the season of goodwill and cheer. To enter this great competition, simply answer this question:

**Which comedian host's ITV's TV Burp on Saturday evenings?**

Send your entry on a postcard along with your email address (if applicable), name, address, and daytime telephone number to: DVD II Giveaway, KOS Media, Apple Barn, Smeeth, Ashford, Kent TN25 6SR. The closing date is December 10, 2008. No purchase necessary.

For our full terms and conditions, visit [www.kentnews.co.uk](http://www.kentnews.co.uk), or for a posted copy, call 01303 817073. If you do not wish to receive any literature please write 'no literature' on your entry.

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# yourletters



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## TALK TIME

### ISAAC TAYLOR

The head of careers and psychology at Simon Langton Girls' Grammar School discusses his job and life



#### Tell us a bit about yourself?

I was born in America, in Boston, but my dad was an English academic. I came over here for an adventure but decided to stay. That was eight years ago.

I did my teacher training at Canterbury High School then moved to Simon Langton Girls' Grammar.

#### I guess psychology is a popular subject?

It is a popular subject, especially with girls. The classes we have are all large and have a very low dropout rate.

#### How do you teach psychology at A level?

The curriculum is now more focused on experimentation – that was one of the criticisms of the old curriculum that there was not enough practical work.

But now we carry out practical studies as often as we can.

For example, we recently looked at the social readjustment rating scale, which measures the number of changes in someone's life against the levels of illness they suffer.

You find that the more changes someone goes through, the higher their rates of illness, even if those changes are positive.

But it's really geared towards adults, so we developed a kind of teen social readjustment rating scale.

We actually found a weak correlation. They love getting positive findings and I think they learn a lot more from this kind of exercise. It's more interesting than just listening to a teacher standing at the front of a class, and it also gives the students more respect for the other studies they read.

They realise how hard it is to design a successful study, so instead of saying "that study is not very good," they now say "that study has certain weaknesses", and they can identify what those are.

## YOUR LETTERS

### Speeding drivers are pretty boring

As an "avid" viewer of programmes like Police, Camera Action, etc, Clive Wilkins-Oppler must realise these programme are made for entertainment, so consequently it shows the worst sort of drivers, stolen vehicles, banned drivers all driving like maniacs to escape capture.

Is he seriously suggesting that this is representative of the general 'speeding' motoring public? Showing drivers exceeding speed limits by five or 10mph or doing 90 miles per hour on a deserted motorway would be pretty boring, but is the basis of the mass prosecution that is the norm.

Terry Hudson  
Herne Bay

### Slower speeds save our children's lives

So self-appointed motorists' champion Terry Hudson thinks speed limits are politically motivated?

My motivation for wanting lower speed limits is to save lives, especially those of children. If that's politics, I'm proud to be politically motivated.

Clr Michael Steed  
Lib Dem, Barton

### Doing a disservice to our culture

As the author of the blog on video games in Yourcanterbury two weeks ago, I feel obliged to



## COMMENT ONLINE TOO

NOT only can you use email and letters to respond to our stories, don't forget you can comment via our website too.

Beneath most stories on the [www.yourcanterbury.co.uk](http://www.yourcanterbury.co.uk) website there is the facility to leave your comments on whatever YOU thought of the online article.

To leave your remarks, simply click on the 'Add your comments' link and tell us what you think. And remember, [www.yourcanterbury.co.uk](http://www.yourcanterbury.co.uk) is updated daily, bringing you the latest, breaking news from across Canterbury as well as our villages.

We will include the best on these pages too – ensuring your comments reach the widest possible audience.

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write and point out that your correspondent Clive Wilkins-Oppler has misinterpreted my point.

He quotes me suggesting it would be a "disservice to the

young" to withdraw some of the more gruesome titles.

In fact, what I actually said was as follows: "There are games, films, songs and books which can all influence the weak-willed and

deluded into blurring the lines between fact and fiction. But removing them would be to do our culture and our young a disservice."

Which is quite different.

G Cross  
Whitstable

## Force civil servants to use park and ride

Isn't it time Colin Carmichael, the chief executive, looked at some of the bizarre feather-bedding at one of Britain's worst eco-cities?

With huge pay rises and pension pots, isn't it time leader John Gilbey got stuck into council reform? It's as if the only policies are selling off public greenbelt land for yet more housing to cover the shortfalls.

For example, how is it sensible for council staff to receive free park and ride – unlike the public – and have use of the large car parks by the council offices?

Shouldn't Colin invest in a bike, remove council company cars, encourage all the civil servants to use the park and ride with wage deductions if necessary, and redevelop the car parks for brownfield site housing, and base any non-essential services by the coast to stimulate the economy?

A Thatcherite reform of the public sector if you will.

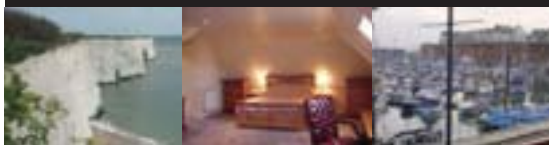
Tim Garbutt  
By Email

## Tories killing off coastal economies

City council plans revealed recently in the budget for the coming year contain some unusual requests.

Perhaps the daftest of these

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centres on the plan to cut the council's safety boat.

The budget documents prepared by Herne Bay Tory supremo Peter Lee say the council safety boat will no longer be needed as its role can be carried out in future by the Whitstable Harbour launch.

The harbour launch is an impressive bit of kit and can even achieve speeds of 35 knots. But it is not designed to operate in surf or shallow waters so it can't possibly replace the safety boat that patrols off Herne Bay and Whitstable beaches.

Presumably, as the launch can only operate in deeper waters, anyone getting into difficulty off our local beaches will now have a choice between trying to make it back to land or swimming further out so that they can be rescued by the launch.

Yet again this Tory budget has been shown to be a triumph of stupidity over common sense. It is poorly thought through and frankly not fit for purpose. It is bad enough they plan to increase parking charges in the car parks in Herne Bay and Whitstable by a whopping 30 per cent and are planning to increase beach hut rents by nearly 20 per cent.

It seems they are trying to kill the economy of our coastal towns the same way they have destroyed Canterbury's city centre by constantly increasing car parking charges there.

Clr Alex Perkins  
Canterbury LibDems

## MEPs must act now on major noise issues

Noise is one of the most consistently neglected public health issues. For Kent and Medway, traffic growth

and aviation expansion both depend upon the public tolerating even more noise than they do already, despite the health effects.

The European Parliament's Industry Committee has rejected modest noise policies which would have removed the noisiest tyres from use no later than 2018. Since half of the EU's population is exposed to noise levels likely to damage their health, according to World Health Organisation standards, this is not a minor issue.

On December 2, 2008, the Internal Market Committee of the European Parliament will vote on this issue. Kent Green Party urges the public to write to their Members of the European Parliament, to prevent further weakening of noise policies.

Go to [www.writetothem.com](http://www.writetothem.com) to find your MEPs.

Steve Dawe  
Kent Green Party

## Tories must answer for web TV vanity

As someone who spends his working life in newspapers, I am saddened to see the tough times being suffered by the local newspaper industry in this country.

However, are your readers aware of the threats to the local press caused not by the advertising recession but by publicly-funded bodies?

I refer to the BBC and our very own Kent County Council.

The BBC wants to increase its local news coverage on the web in direct competition to local news organisations who have been involved with their communities for years and always seek to give

readers a voice. The corporation has been panned in recent years for incidents of 'politically correct, left-wing bias'.

And here in Kent our own county council has spent more than £1 million of council tax payers' money on making its own - unsuccessful so far - web TV.

Now the Tory-controlled council looks set to spend another £400,000



FREE PRESS: David Cameron backs local media

of our cash on the vanity project as well.

Last week Conservative leader David Cameron assured the Newspaper Society that a Conservative government would not allow the BBC to destroy the local press using money everyone is forced to pay through the licence fee.

So, why are his Conservative chums at County Hall carrying on with their own money-wasting project when their own leader can clearly see that a local free press, without political bias is vital to this country?

I believe the county council has a lot of explaining to do.

T Smith  
By email

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# Canter over for good pub grub

## Chef owns up to her royal aspirations

### ■ The White Horse

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And the kitchen staff know to be on their toes as they have cooked for a couple of Britain's top celebrity chefs.

In business for the past 18 months, Lisa Smart is co-licencee and the premises are already attracting a loyal and growing number of customers.

Current best seller is fish pie in a creamy sauce topped with organic mash and baked to order – it can take 30 minutes to cook but is well worth the wait.

Lisa has cooked for both Jamie Oliver and Gordon Ramsay and Live Aid hero Bob Geldof has also been in.

"I would love to cook for the Prime Minister or a member of the royal family," said Lisa. "I think it would be a challenge but I would love to cook for Jamie Oliver again. I love him."

An excellent location and top quality food and drink make the White Horse a popular destination with discerning diners.

It is open from Monday to Saturday from 11am with food on offer from noon until 2.30pm and from 6.30 to 9.30pm.

Sunday opening times are noon to 4.30pm and 7pm to 9pm (bar menu only on Sunday evenings).



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Kathton House is open for Morning Coffee, Lunch and Dinner Tuesday to Saturday.

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Yoshi operates a special offer – any five plates for £10 or any 10 plates for £17.50 which is really great value for money.

This also encourages customers to focus on trying new dishes and there is a vast range to choose from.

The friendly staff are also on hand to help and advise to make sure the meal is a truly relaxed affair.

Yoshi's menu includes Japanese and oriental style noodle soups, tempura basket, curries and meat dishes

The first floor has been turned into a Thai restaurant and function room with seating for a further 70 guests. Bookings are now being



taken for private functions and Christmas parties.

Yoshi is open 6pm to 11pm Monday to Saturday and is in Upper Bridge Street, close to the city centre.

### CHEF RECOMMENDS

#### The George Inn, Molash

Start with goats cheese en croute. Then for the main course try pan fried cod topped with prawns and garlic. To complete the meal treat yourself to lime meringue pie. Tel: 01233 740323

#### White Horse, Chilham

Poached pear, blue cheese and walnut salad to start, then braised beef in ale served with mash and organic veg. For dessert: homemade apple crumble with homemade custard. Tel: 01227 730355

#### Yantze

King prawns with spicy salt in chilli and garlic are great before sliced beef, chilli and crispy shredded, with Yantze special noodles or egg fried rice. Tel: 01227 771786

#### The George, Chartham

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#### Martins

Starter with stilton and bacon wrapped in filo pastry, deep fried and served on a raspberry and mango coulis. Then enjoy beef stroganoff – strips of fillet steak with onions, mushrooms, gherkins, brandy and cream. End with amaretti bombe made with Bournville chocolate, amaretti and wrapped in double cream. Tel: 01227 750304

#### Yoshi

Favourites: Fried Chicken Kara Age: Japanese-style fried chicken pieces marinated in traditional blend of soy, sake and mirin and served with white or garlic rice with shredded carrot and a homemade sauce. Or instead try Nabe: Traditional Japanese hot seafood soup with prawn, squid, tuna, octopus, shiitake mushrooms, mangetout, beansprouts, leeks, chilli, nori and wakame. This is delicious and full of flavours. Tel: 01227 638454

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## Now's the time to book

### The George, Canterbury

CHRISTMAS bookings are now being taken at The George, Shalmsford Street, Chartham so the best advice is book early to avoid disappointment.

There is also a very popular curry night being held on Friday with a choice of main dish served with rice, poppadoms, dips, naan bread and onion bhajis – all for just £6 per person.

Thursday night is steak night at £20 per couple – this includes a rump steak with all the trimmings and half a bottle of wine.

A popular dish is homemade shepherd's pie with cheese on top, and with a very large beer garden children are very welcome in the pub.

Located just off the A28 the inn provides good food at very reasonable prices.

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**GOOD FRIENDS:** Some of the cast of Snow White and the Seven Dwarfs, below Emma Barton is a real honey as the pantomime's leading lady

# Take a bite out of panto

Marlowe's final Christmas is sure to be a laugh

HEIGH ho, heigh ho, it's off to work we go as the Marlowe's Christmas pantomime gets under way.

The spectacular show will be packed with family fun and an all-star cast as they bring the story of Snow White and the Seven Dwarfs to life. With lots of laughs, great singing and dancing, stunning costumes, magical scenery and some fun audience participation, there should be plenty to keep people of all ages entertained.

The beautiful Snow White is played by Emma Barton, who played Honey Mitchell in Eastenders. Children's TV favourite Stephen Mulhern is back by popular demand as the cheeky Court Jester, while local legend Dave Lee will be picking up the ghost gag bench as Nurse Nellie.

Ben Roddy, whose stage credits include Deep Blue Sea, Pride and Prejudice and An Evening With Gary Lineker, will play Herman the Henchman. American actress Valerie Cutko will be bringing the Wicked Queen to life, while Kent's own Phil Holden will be appearing as one of the dwarfs. The dashing Prince Lorenzo is played by Richard Hurst, who has a variety of stage, TV and music credits to his name.



## SNOW WHITE AND THE SEVEN DWARFS

Saturday November 29, to Sunday, January 18, Marlowe Theatre, Canterbury

Produced by the same team that brought Aladdin to the Marlowe last year, Snow White and the Seven Dwarfs tells a classic story about betrayal, peril, friendship and love.

Snow White was already a popular fairytale in many European countries when the Brothers Grimm made the German version famous. In 1937 Disney made what many consider to be the definitive version of

the tale, giving the dwarfs individual names for the first time and creating what remains a favourite film with contemporary audiences more than 70 years later.

When a kindly Queen hopes to have a beautiful daughter, her wish is granted and the child is named Snow White. But her mother dies and the King then marries a vain and spiteful woman. Every day the Wicked Queen asks her enchanted mirror 'who is the fairest of them all?' and receives a satisfactory answer.

But one day the mirror tells her Snow White is now the fairest in all the land and, in a jealous fury, the Wicked Queen orders that her step-daughter be killed. Unable to carry out the deed, a henchman releases Snow White into the forest where she finds friendship with an unlikely band of characters – Doc, Happy, Sneezy, Grumpy, Bashful, Sleepy and Dopey.

When the Wicked Queen discovers the deception, she sets out to kill Snow White herself. What will become of our heroine?

This will be the last Marlowe pantomime before the theatre closes for redevelopment next year, so don't miss this chance to enjoy the fun.

Tickets are priced from £9 to £21.50. To book call 01227 787787 or visit [www.marlowetheatre.com](http://www.marlowetheatre.com).



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## THE NOISE NEXT DOOR

Wednesday December 3  
Orange Street Music Venue, Canterbury

COMEDY can be found in the most unexpected places when The Noise Next Door perform.

The group of five performers turns audience suggestions into hilarious scenarios, characters and dialogue at a moment's notice, using their energy and talent to create one-off shows that will have audiences in stitches.

The gang has been performing together for more than three years but the company was

only founded in March this year. Since then the Brighton-based troupe has sold out shows at the Brighton and Edinburgh Fringe Festivals, supported top comics such as Harry Hill and Ed Byrne and become the first international group to attend FRACAS, an improvisation conference in Los Angeles.

The Noise Next Door will be performing at Orange Street on a monthly basis, giving Canterbury audiences the chance to enjoy their energetic shows and razor-sharp wit. Having won praise from high profile comedians such as Ed Byrne and Lucy Porter, the group is surely on its way up.

The show starts at 8pm, tickets are £8/£6. See [www.orangestreetmusic.com](http://www.orangestreetmusic.com) for details.

## CHRIS ADDISON

Wednesday, December 3  
Gulbenkian Theatre, Canterbury

EXPECT whimsy and lies when award-winning comedian Chris Addison comes to Canterbury next week.

With his energetic routines, daft ideas and faultless delivery, Addison was nominated for the former Perrier Awards twice and is now seen as one of the UK's most versatile comics. He appeared in the Bafta Award-winning political comedy series *The Thick Of It* and this year wrote and starred in his own BBC2 sitcom, *Lab Rats*. Set in a university research laboratory, it featured a host of bizarre characters all trying to advance science while coping with their varied personal lives.

He landed his own BBC radio series, *Chris Addison's Civilisation*, in 2006 and



that year he won the Sony UK Radio Award for Best Comedy Show for his anthropological lecture series *The Ape That Got Lucky*, with Dan Tetsell.

His comedy is described as a mixture of 'smarty-pants daftness, whimsy, perspira-

tion, lies and jokes'. At the time of writing, tickets were selling fast so move quickly to secure your seat.

The show starts at 7.45pm and tickets cost £14. Call the box office on 01227 769075 or book online at [www.gulbenkiantheatre.co.uk](http://www.gulbenkiantheatre.co.uk).

alongside Barbra Streisand. He was heading towards a career in medicine following the death of his grandmother from cancer, but his life was to change when he was offered a job writing songs for a music publishing company.

Despite a slow start to his career as a performer, Diamond's songs were soon becoming huge hits for artists such as Elvis Presley, Deep Purple, Lulu and Cliff Richard.

He went on to score worldwide hits throughout the 60s, 70s and 80s - some reports put his record sales at more than 100 million - and he continues to enjoy a strong following all over the world.

The show starts at 7.30pm and tickets cost £12.50. To book call 01227 373322 or visit [www.kingscaterers.co.uk](http://www.kingscaterers.co.uk).

## A DIAMOND EXPERIENCE

Sunday, November 30  
Kings Hall, Herne Bay

THE popular music of Neil Diamond will be brought to the stage by tribute act Bob Drury in his show *A Diamond Experience*.



## CANTERBURY LEISURE

### Experimental glitches come together at gig

THE Shortwave Set will be bringing their blend of beautiful melodies and dance floor finesse to Canterbury on Friday.

The band, which is signed to Wall of Sound, has been experimenting with musical glitches and bugs for about five years. They recorded their latest album with Dangermouse of Gnarl Barkley and Gorillaz fame.

See them at The Farmhouse in Dover Street, Canterbury from 8pm. They will be supported by Devon singer/songwriter Cosmo Jarvis. Tickets cost £5. To book visit [www.loungeonthefarm.co.uk](http://www.loungeonthefarm.co.uk).

### Open your eyes to see behind a great display

THE work of artist Tania Ashby can be seen at a gallery in Herne Bay this week.

An exhibition of graphics entitled *Behind These Brown Eyes* is on display at the Bay Art Gallery until Sunday. The gallery can be found in William Street, opposite the leisure centre.

Bay Art Gallery is open from 10am to 4pm daily. For more information call 01227 364643.

### Workshop to develop creative daydreams

DISCOVER what lies behind The Secret Door at Daydreams Creative Workshop.

Children can let their imagination run riot as they use props and costumes to create their own story about The Secret Door. The workshop, which is suitable for children aged five to 12, will be held at Bossingham Village Hall from 9am to noon on Saturday. Tickets cost £6.50. To book call 01227 764619, email [emilyr.daydream@yahoo.co.uk](mailto:emilyr.daydream@yahoo.co.uk) or see [www.daydreamcreativeworkshops.co.uk](http://www.daydreamcreativeworkshops.co.uk).

### Band are Taking Care of Business in the pub

HEAR original songs from Taking Care of Business when they perform in the city tomorrow.

The four-piece, based in Canterbury, plays its own indie/alternative music. To hear sample tracks see [www.myspace.com/takingcareofbusinessuk](http://www.myspace.com/takingcareofbusinessuk).

The band will be playing at the Beer Cart Arms in Beer Cart Lane from 8pm to 11pm. For more details about the venue call the pub on 01227 826900.

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## Take the big ship to Dunkirk

■ BY GARY WRIGHT

WE'RE pretty lucky here in Kent: we can genuinely boast some beautiful countryside, some great restaurants and decent days out.

All in all it's a good place to live.

And when we want to get away for a few days, we are surely the best placed in Britain: Europe is just 22 miles away.

I never understand why people subject themselves to a day driving to Devon or Cornwall only to face endless jams and over-priced food?

Heading across the Channel has always seemed the better option to me.

Two hours on a ferry and you are in a charming foreign country and if the mood takes you, you can be in a Mediterranean cafe in less time than it takes you to drive to a Cornish beach in summer.

And for a short break, France has always offered the people of Kent a lot.

I'd forgotten what Dunkirk was like. It's right on our doorstep really but over the years I have missed it because I've either turned right at the port heading for Le Touquet or Normandy or if I have turned left I've generally been heading for Germany or further east.

NorfolkLine ferries out of Dover will take you to Dunkirk port in two hours for just £19 if you chose your time right.

Well the port's not actually in Dunkirk, the town's another 11km east but don't miss the charming little town of Gravelines which is actually much closer and definitely worth a visit.

A walled town surrounded by canals, it has markets twice a week, pretty architecture and my meal in Le Harlequin restaurant near the seafood ranks in my top ten seafood meals, ever.

Dunkirk though is a bustling town which still feels prosperous and balances nicely its



**HISTORIC PORT:** The Duchesse Anne, one of the Musee Portuaire attractions in Dunkirk

historic past and industrial present with the shopping and restaurants demanded by visitors.

After a few days in France the only thing I ever miss is a decent cup of tea, so I was pleasantly surprised to find a really lovely tearoom, La Palmeraie.

It's decorated with an African jungle theme, tucked away just off the main shopping centre, and it is popular with locals of all ages who popped for a cup of Darjeeling or Earl Grey (or about a dozen other types) along with a crepe or gaufre (a pancake or waffle respectively).

Dunkirk has a lot of history, founded in the 8th Century it is still France's third most important port (and I learned the very last city to be liberated in 1945).

Damn, I was determined not to mention 1940, Operation Dynamo or the Little Ships, so I won't – but be assured the town has not forgotten.

History goes back way before the Wars though, so look out for Jean Bart. You won't miss him, there's a huge statue in the centre of town.

Part private pirate and part French naval man, during the late 1600s Dunkirk's most celebrated son saved Paris from starvation and gave the British Navy a kicking at sea too.

An interesting chap as I discovered to my delight at the Musee Portuaire (picture left).

I'm not a big fan of museums but I was genuinely pleased I popped in. Alongside a look the dockworkers' lives over the years in Dunkirk, and a summary of the aforementioned M. Bart's successes, there is a special exhibition until January: The Story of the Liner.

Dunkirk made 11 between 1914 and 1966 and the museum shows models with mock up cabins and uniforms. But the jewel for me is the 24-minute colour promotional film from 1953. A true insight into the time complete with period racial stereotyping and everyone smoked (well they were French).

Nowadays smoking indoors is banned and the social character of France has changed slightly. But for a couple of days, the town offers a convenient taste of France on our doorstep.

We would like to thank the tourism offices in Dunkirk and Gravelines and Norfolkline Ferries (0844 8475042 or [www.norfolkline.com](http://www.norfolkline.com)) for their help.



**MALO les BAINS:** Where holidaymakers head in Dunkirk for the summer

### FACT FILE: FRANCE

|                 |                          |
|-----------------|--------------------------|
| Time difference | UK plus 1 hr             |
| Capital         | Paris                    |
| Population      | 60.7 million             |
| Language        | French                   |
| Climate         | North, as UK             |
| Religion        | Catholic                 |
| Currency        | Euro (1.17 approx to £1) |

### Travel details

There are several themed short break programmes for stays in Dunkerque and the French Flanders region through the Office de Tourisme Dunkerque Dunes de Flandre region.

Breaks include a Discovery Weekend from 69 euros to discover the maritime and wartime history of Dunkerque: includes a pass to its museums, a port tour, free public transport and shopping coupons. From 69 euros per person (two people sharing a double room); you can have 1 night B&B in a 2 star hotel, dinner and a tourist pass.

Other breaks include the Dunkerque Gourmet Weekend from 99 euros per person.

Discovering the fortifications of Gravelines and its history costs from 91 euros per person (based on two people sharing). One night at a bed and breakfast or hotel, gourmet dinner, museum entry a canal tour, audioguide of the walled town.

For more information visit: [www.flandrecotedopale.com](http://www.flandrecotedopale.com) or email: [dunkerque@flandrecotedopale.com](mailto:dunkerque@flandrecotedopale.com)  
Call the Office de Tourisme de Dunkerque Dunes de Flandre on 00 333 28 26 27 89



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# yourcanterburystyle

## Yummy mummy

See how style guru Nicole gave Sunita a new look

YOUNG mum Sunita Ralh decided she needed to dump her T-shirt and jeans for a new glam look so we sent her along to Detail Style image studio to meet Nicole Pitt-Williams, a qualified fashion and image stylist.

Sunita was determined to find some alternatives that are simple to maintain as she juggles a hectic life as a full-time mum and beauty therapy student.

"But I still like to have fun with my girlfriends when I have the chance and I wanted Nicole to help me find the right look," she said.

First Nicole gave Sunita, 27, from Folkestone, a colour consultation to find the perfect hues to complement her skin tone, eye and hair colour.

She explained: "I then moved on to the style consultation, which looks at the body as a whole and works on proportions, camouflaging the parts we like to hide and highlighting the assets."



BEFORE: Jeans and T-shirt

So it was off to New Look in Ashford, where they stock the fabulous Inspire range for sizes 18-26 and offer excellent value to fit Sunita's budget.

Sunita said: "I'm really happy with the result and now I'm looking forward to showing off my new looks. And



**GIRL'S GOT STYLE:** Casual (Jeans, price £12; top, price £10; faux fur gilet, price £10) or smart (Dress, price £25; shrug, price £12; bow shoes, price £20), Sunita has a new style for every occasion, and has been transformed from her previous self, left

thanks to the colour swatch and a shopping guide, I'm now really looking forward to shopping alone."

Nicole aims during her consultations to help people find out about styles that suit their body, colours that them perfectly and useful ways of saving money.

So, as well as looking slimmer, younger, more professional and feeling more confident, Detail Style aims help you to shop smart too.

Prices for Nicole's help start from £25. But readers can have a free no obligation 30-



minute consultation, by calling Nicole on 01303 245028 or email her on [Nicole@detail-style.com](mailto:Nicole@detail-style.com).

And the first 15 readers to contact Nicole will receive a free 50 image Essential Style guide. Nicole will be running style workshops soon – the first will be held in Folkestone on Saturday, December 6.

• Sunita had her hair restyled by Rachel at DIVA Hair Design, Hythe, 01303 266364  
Photographs were taken at The Grand, The Leas, Folkestone.

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lace dress,  
price £40

## CANTERBURY SHOPPING

### Snap up some goodies from the Continent

THE German Christmas Market, now a well established highlight of Canterbury's Christmas calendar, has returned.

Brightly lit wooden chalets, selling a wide range of gifts, decorations and continental foods, will once again be in Whitefriars and Clocktower Squares.

The market will be open from 10am-6pm seven days a week, with later hours in the run-up to Christmas and on Thursday evenings. Final day of trading will be December 23.

### Meet Father Christmas and help the animals

IN the run up to Christmas, Santa Claus will visit Wildwood animal park between Herne Bay and Canterbury.

He will be making time in his busy schedule to meet children in his specially designed grotto just outside the shop. Visitors can also see a herd of fallow and red deer; cousins of Santa's reindeer.

All money raised will be used to support the conservation of rare British species such as water voles, red squirrels and dormice. Cost £2 per child, please book on 01227 712111.

### Say cheese! Expert has some tips on best buys

STOCK your Christmas cheese board with help from an expert as Kevin Beer reveals his top tips.

Mr Beer is a cheese grader for Pilgrims Choice West Country Farmhouse Cheddar and he tastes about 40,000 cheeses every year. His recommendations for the perfect cheese board are Pilgrims Choice Mature Cheddar; Belton Red Leicester; Somerset brie; Webster's stilton and Wensleydale with cranberries.

Pilgrim's Choice Cheddar is available from supermarkets, priced from £1.95.

### Quirky liner helps you to never forget an item

WITH a busy festive season ahead many women will be doing a lot of handbag swapping, from office bags to casual or evening versions.

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Until December 10, WHSmith is offering a 20 per cent discount on orders over £30. Order at [www.whsmith.co.uk](http://www.whsmith.co.uk).

Prices start at £8.99 with delivery from £1.99. Allow up to 21 days for delivery.

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# Leo on the party line

■ BY KATE WHITING

**LEONARDO** DiCaprio has come a long way from being the 23-year-old heartthrob who sparked teenage mania in the blockbusting tearjerker *Titanic*.

Ten years on he still has the same youthful good looks, which today are partially covered with a little beard, and he still draws a screaming crowd to premieres, but he's a far more serious actor.

He campaigns about the environment, is politically outspoken and chooses his roles carefully.

When we meet to discuss his latest film, *Body Of Lies*, at a swish London hotel, it's just days after Barack Obama's historic US presidential election victory and DiCaprio is clearly thrilled.

"I was in Rome [on election day]. I stayed up all night and watched the results come in and it was an overwhelming, resounding victory for our fantastic new president. I couldn't be more excited," he says.

Appropriately, *Body Of Lies* deals with the very real ramifications of the outgoing President George W Bush's 'war on terror' in the Middle East.

DiCaprio plays Roger Ferris, a CIA agent on the ground, spying on terrorist cells, while a fattened-up Russell Crowe plays Ed Hoffman, who plans Ferris' operations from his laptop back home in the USA.

The 34-year-old said: "In a turbulent time like this, when the US is occupying the Middle East, here you have a highly trained CIA operative who's very effective at what he does, he's forged valuable relationships in the Middle East but he's not looking for that



**YOUR CALL:** Leonardo DiCaprio plays CIA agent Roger Ferris in *Body of Lies*

quick fix, the appearance of victory, he's looking for long-term solutions and he's trying to respect the culture and reach a positive result. Meanwhile his country is constantly undermining him and usurping his intelligence and I feel like my character was operating in a higher moral context than his country would like him to, and that's fascinating for me.

"He also goes on a long journey where he isn't beholden to any country or idealistic thought or political regime, and he doesn't

necessarily believe in the war. What a great character to be able to play, certainly at a time like this."

You could almost believe that DiCaprio was talking about himself or the new US administration.

"There's a lot of differences between the old administration and the new one," he says.

"Obama's been very vocal about wanting to stop the war in the Middle East and the American people have spoken in droves

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about that as well. What's been beautiful for me, going on this film tour, is to see how supportive the rest of the world has been about Obama winning.

"It's really a special time in my life to watch this historic event and it's been more profound that I ever imagined."

In January, DiCaprio will team up with *Titanic* co-star Kate Winslet again in the Oscar-tipped *Revolutionary Road*, directed by Winslet's husband, Sam Mendes.

But rather than recapturing the star-crossed lovers on the doomed ship, DiCaprio and Winslet play a young couple in 1950s America, struggling to make their relationship work.

"She's one of my best friends and we've been in communication a lot since *Titanic*. This project sort of came out of nowhere, it was one she had secretly been developing," he explains.

"We both knew the territory very well and all the stuff that would come with us working together again, but this was a unique piece of material. For a relationship movie, this was diametrically opposed to what we had done before."



**BODY OF LIES**  
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## PROPERTY NEWS

### 'Tenants can look beyond social sector'

HOUSING minister Margaret Beckett has distanced herself from reports that the Government is considering scrapping lifetime social tenancies, but she has said she would like to see people try to move into the private sector.

Speaking at a seminar organised by The Smith Institute think tank, Mrs Beckett described the housing reform green paper on social housing as "very much a work in progress".

She said: "I've made no decision, and nor has any minister, on the content and timing of the green paper."

"We've made substantial improvements to the housing stock, [but] we've not been nearly so good in investing in people who are living in these homes."

And Mrs Beckett indicated that she wanted to encourage social tenants or would-be social tenants to look beyond social housing to the private sector.

"If people could find greater stability and security in the private rented sector, or could take advantage of low-cost home ownership, then maybe fewer would think social housing was their only option," she said.

### Charity alarmed by economic distress

EIGHTY per cent of those who took part in a recent survey want the Government to be more active in helping homeowners at risk of having their homes repossessed to combat the risk of people being forced on to the streets this winter.

The poll, for homeless charity St Mungo's, also found 52 per cent of Britons are concerned about their financial situation and more are now cutting down their spending on gas, electricity, heating and food.

"We are witnessing a downturn in the economy that is being felt at all levels of society," said St Mungo's chief executive Charles Fraser.

"The Government needs to act quickly if we are to avoid a sharp increase of rough sleepers on the streets."



**AT RISK:** Winter on the streets



**WHAT AM I BID?:** Even auctions – normally a guaranteed way of shifting houses – have been unable to break the credit crunch's stranglehold on the property market, forcing agents and sellers to become more creative and proactive

## A real hammering

■ BY NICK AMES

THE economic situation could mean a new approach for professionals selling homes, according to experts.

The Royal Institution of Chartered Surveyors says the business of typical 'old-style' estate agents has hit a 30-year low, selling an average of just one home a week.

Property auctions have usually been regarded as a surefire way of getting rid of homes that are difficult to shift, but one last month involved 74 lots of homes and land – and received just three bids and no sales.

While some vendors are now adopting unusual tactics, from staging raffles to throwing in free cars or holidays with their homes, a few pioneering estate agents are considering revolutionising the way they sell properties.

Lauristons estate agent is now charging a £999 flat fee for selling a home instead of the

two per cent to three per cent charged by most of its high street rivals, saving prospective sellers of average priced properties as much as £8,000.

"The market's changing and the current economic climate means it probably won't be the same in the future," warned the firm's sales and marketing director, Steve Truman.

Thornley Groves, a traditional estate agency chain, has bought 25 per cent of Brightsale, a pioneering online estate agency.

Brightsale has no physical 'branch'. Its trained negotiators instead advise sellers on how to handle buyers, and will arrange floor plans, photographs and brochures. The fee, if a home sells, is 0.5 per cent, or only a sixth of the levy by many conventional agents.

"We'd been searching for a way to bring

estate agencies into the 21st century. Clients love what we do but in the internet era they expect more," said Thornley Groves' managing director, Michael Groves.

"Estate agencies have a long way to go to harness the power of the internet for the benefit of their customers."

Two other estate agents are trying a different idea – swapping houses. Lynn Thompson and Chris Tinsley run separate agencies but have joined forces to try to 'match' sellers, who are encouraged to swap properties of equal value, or trade up or down and pay the difference.

While some of these pioneering efforts may fall by the wayside when the housing market picks up – business consultancies and agents themselves suggest 2010 as the earliest date that will happen – at least a few of these schemes may last long enough to become mainstream as house selling changes.

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## MOTORS NEWS



### Hyundai and Kia soar to join top five carmakers

AUTOCAR magazine has named Hyundai-Kia as its Automotive Manufacturer of the Year at its annual award ceremony in London.

Citing the Korean giant's "mind-blowing" ambition, editor Chas Hallett presented the title to Mr Nam-Yong Kim, president of Hyundai-Kia's European research and development centre in Germany.

Hallett said: "When the irrepressible Hyundai-Kia group started talking, just a few years ago, about wanting to become the world's fifth largest car company behind Toyota, GM, Ford and Audi-VW, many of us were sceptical.

"Then the Korean group got serious. They hatched a plan to assemble a European design and engineering team to conceive a range of models for Europe."

The product of a merger in 1998, Hyundai-Kia currently dominate the Korean domestic car market with an 80 per cent share and this year became the world's fifth largest car-maker according to Automotive News in the US.



### Asda sparks price war by cutting petrol costs

SUPERMARKET giant Asda has reignited the fuel price war by lowering its petrol prices to 90.9p per litre.

It is Asda's tenth consecutive cut since July and brings prices to their lowest level since April 2007. The price of diesel has been reduced to 105.9p per litre.

With the price of crude oil continuing to fall, other retailers will be under pressure to follow Asda's lead.

The price of a barrel has dropped to barely 50 US dollars (£33), from almost \$150 (£100) in early July.

### Car giants beg for cash

THE three biggest US carmakers have pleaded with Congress for a \$25 billion lifeline to save their once-proud companies from collapse.

"Our industry... a bridge to span the financial chasm that has opened up before us," said General Motors' chief Rick Wagoner.

Chrysler chief Robert Nardelli, added that a bailout would be "the least costly alternative" when compared with damage from bankruptcy.

But Republican Senators argues that "inefficient production" and "costly labour agreements" have put the US carmakers at a disadvantage against foreign rivals.



**A BRIGHT FUTURE:** Instead of dithering with a facelift of the 2002 Fiesta, Ford has completely restyled its latest creation with a coupé roofline and excellent handling

# Ford changes into top gear with new Fiesta

HAVING done more than anyone to make the supermini popular in the UK after launching the original Fiesta in 1976, Ford then rested on its laurels.

The company will say the newly-launched replacement is the 'Mark VII', but it is really only the fourth generation.

Ford has turned Fiesta facelifts into an art form and even managed to spin-off the guts of one version to create the underpinnings of the original Ka. You just have to admire such salesmanship and nerve, though it helps when you are market leader and have a vice-like grip on the fleet sector.

But times are changing: the nation wants to downsize and cut costs and emissions while Ford would like to ease out of the cut-throat business sector, move upmarket and woo private buyers.

The US car giant is also looking outside the Fiesta's traditional UK and Europe stronghold, to create a global supermini with all the consequent economies of scale.

So, instead of dithering with a facelift of the

## ROAD TEST FORD FIESTA

BY STEVE LOADER

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| Reliability    | ★★★★★ |
| Green rating   | ★★★★★ |

then all-new – but not especially loved – 2002 Fiesta, Ford has gone for another fresh start.

And it's an impressive one.

Physically, the car is the same scale as before, rather than a 'super-supermini' like the Peugeot 207 and Renault Clio, perhaps to protect sales of the bigger Focus.

Nevertheless, I thought the knee room good, though lofty passengers will just have to lump it, for the terrific coupé roofline common to both body styles.

Styling inside is typically well-arranged and quality and durability is top-notch, but the drive clinches the deal for me; a well-judged balance between typically sharp handling and ride, light yet responsive steering and a terrific gearshift.

It is a tough call deciding the engine though. I like the all-round competence of the 1.4 TDCi diesel, but the frugal road tax-exempt/low emission 1.6TDCi diesel ECONetic is due in January.

Then again, do not ignore the petrol models; they are so quiet and frugal that they could be your best buy if petrol versus diesel pump prices still diverge and your mileages are only average.

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**Official Government Test Environmental Data - Fuel Consumption Figures mpg (litres/100km): Corsa range: urban 26.9 (10.5) - 49.6 (5.7), extra-urban 44.1 (6.4) - 74.3 (3.8), combined 35.8 (7.9) - 62.8 (4.5). CO<sub>2</sub> Emissions 119 - 190g/km.**

Model shown has optional 17-inch alloy wheels available at extra cost. Up to 74.3mpg figure refers to extra-urban cycle on the Corsa 1.3CDTi (75PS). £35 refers to annual road tax cost on Corsa 1.3CDTi (75PS) models. No deposit 0% finance available on selected Corsa models. Finance by GMAC UK plc. applicants must be aged 18 or over. Finance offer available at participating retailers only. Offers may not apply to all retailer stocks. UK supplied vehicles only. A guarantee and/or indemnity may be required. Ecoflex offer is available on selected engines and applies to the trade in and agreement to scrap one vehicle only. To qualify for this offer, a customer must purchase one of the eligible models, trade in a vehicle and agree to scrap the vehicle. The trade in vehicle must have been registered in the name of the customer prior to 31.03.08. Vehicle must be able to be driven on the highway. The customer must supply a vehicle registration document (V5C) and a valid MOT certificate to the retailer for the trade in vehicle. Vauxhall will ensure the vehicle is scrapped under the end of life vehicle directive and a certificate of destruction will be held by the retailer. If the customer agrees to scrap the vehicle a total of £1000 (inc. VAT) will be paid towards the purchase of a new eligible model irrespective of the current market value of their vehicle. For more details on this offer and the eligible models go to [www.offers.vauxhall.co.uk](http://www.offers.vauxhall.co.uk) or visit your local retailer. Offers available to private individuals, Vauxhall Partners and small businesses 1-24 (purchase only). All other sales categories are excluded. All offers apply to selected new vehicles ordered or registered between 03.10.08 and 02.12.08, and are subject to status, eligibility, terms and conditions. (Vaux6009)

## 10% OFF ALL 2008 REGISTRATION USED CARS\*\*

| YEAR          | REG | MODEL                          | ENGINE | DOORS | COLOUR            | MILEAGE | £      | YEAR                    | REG | MODEL                                 | ENGINE        | DOORS | COLOUR      | MILEAGE  | £           |
|---------------|-----|--------------------------------|--------|-------|-------------------|---------|--------|-------------------------|-----|---------------------------------------|---------------|-------|-------------|----------|-------------|
| <b>CORSA</b>  |     |                                |        |       |                   |         |        | <b>PRE REG VEHICLES</b> |     |                                       |               |       |             |          |             |
| 2005          | 05  | Corsa Energy CDTi              | 1.3    | 5     | Energy blue       | 36,800  | 5,995  | 2005                    | 05  | Zafira Design                         | 1.6           | 5     | Star silver | 39,000   | 6,195       |
| 2005          | 05  | Corsa Sxi                      | 1.3    | 3     | Silver lightening | 35,000  | 5,345  | 2005                    | 05  | Zafira Life A/c                       | 1.8           | 5     | Star silver | 52,300   | 5,995       |
| 2005          | 55* | Corsa SXI A/c                  | 1.2    | 3     | Silver lightening | 66,975  | 4,295  | 2005                    | 55  | New Zafira Life A/c                   | 1.6           | 5     | Flame red   | 31,650   | 7,495       |
| 2008          | 08  | New Corsa Club Auto            | 1.4    | 5     | Black sapphire    | 7,850   | 9,295  | 2008                    | 06  | Zafira Active CDTi                    | 1.9D          | 5     | Metro blue  | 21,900   | 8,495       |
| 2008          | 08  | Corsa Breeze                   | 1.0    | 5     | Black sapphire    | 1,260   | 8,995  | 2008                    | 08  | New Zafira Breeze CDTi +              | 1.9D          | 5     | Star silver | 3,985    | 13,995      |
| 2008          | 08  | Corsa Design CDTi              | 1.3D   | 3     | Star silver       | 4,150   | 9,995  | 2008                    | 08  | Zafira Club CDTi                      | 1.9D          | 5     | Star silver | 8,500    | 12,495      |
| 2008          | 08  | Corsa Breeze +                 | 1.2    | 3     | Silver lightening | 2,750   | 8,495  | <b>USED SELECTION</b>   |     |                                       |               |       |             |          |             |
| 2008          | 08  | Corsa VXR                      | 1.6    | 3     | Arden blue        | 4,700   | 13,995 | 2008                    | 58  | Corsavan                              | 1.3 CDTi      |       | White       | Delivery | £6,995+VAT  |
| 2007          | 57  | Signum CDTi Exclusiv Nav       | 1.9D   | 5     | Star silver       | 9,950   | 12,995 | 2008                    | 58  | Corsavan Sportive                     | 1.3 CDTi      |       | Silver      | Delivery | £7,995+VAT  |
| <b>ANTARA</b> |     |                                |        |       |                   |         |        | 2008                    | 58  | Corsavan Sportive                     | 1.3 CDTi      |       | Silver      | Delivery | £7,995+VAT  |
| 2008          | 08  | Antara S Auto                  | 2.0    | 5     | Slate blue        | 5,350   | 17,995 | 2007                    | 57  | Combo PAS                             | 1.3 CDTi      |       | White       | Delivery | £7,495+VAT  |
| <b>TIGRA</b>  |     |                                |        |       |                   |         |        | 2008                    | 58  | Combo Flex cargo bulkhead             | 1.7 CDTi      |       | White       | Delivery | £8,495+VAT  |
| 2006          | 06  | Tigra Exclusiv                 | 1.4    | 2     | Star silver       | 15,975  | 9,995  | 2008                    | 58  | Vivaro SWB, Sportive                  | 1.7 CDTi      |       | White       | Delivery | £8,995+VAT  |
| 2008          | 08  | Tigra Exclusiv                 | 1.4    | 2     | Antigua           | 9,650   | 11,995 | 2008                    | 08  | Vivaro SWB, 90BHP                     | 2.0 CDTi      |       | Black       | Delivery | £12,495+VAT |
| <b>MERIVA</b> |     |                                |        |       |                   |         |        | 2008                    | 08  | Vivaro SWB 115BHP Ply lined           | 2.0 CDTi      |       | White       | Delivery | £10,995+VAT |
| 2004          | 04  | Meriva Life A/c                | 1.6    | 5     | Spear mint silver | 43,000  | 4,695  | 2008                    | 58  | Vivaro Sportive, SWB                  | 2.0 CDTi      |       | Silver      | Delivery | £11,995+VAT |
| 2006          | 56  | Meriva Design CDTi Ext pack    | 1.7D   | 5     | Metro blue        | 29,170  | 7,995  | 2008                    | 58  | Vivaro Sportive SWB                   | 2.0 CDTi      |       | Black       | Delivery | £12,995+VAT |
| 2008          | 08  | Meriva CDTi Breeze +           | 1.3D   | 5     | Star silver       | 3,350   | 11,995 | 2008                    | 58  | Vivaro Sportive Double cab            | 2.0 CDTi      |       | Black       | Delivery | £14,395+VAT |
| 2008          | 08  | Meriva Life A/c                | 1.3D   | 5     | Star silver       | 2,870   | 8,195  | 2008                    | 58  | Vivaro Sportive, Double cab           | 2.0 CDTi      |       | Silver      | Delivery | £14,395+VAT |
| 2008          | 08  | Meriva Breeze                  | 1.4    | 5     | Black sapphire    | 12,500  | 8,995  | <b>USED SELECTION</b>   |     |                                       |               |       |             |          |             |
| <b>AGILA</b>  |     |                                |        |       |                   |         |        | 2007                    | 57  | Astravan Club, CDTi                   | 1.7D          |       | White       | 5,445    | £7,995+VAT  |
| 2001          | 51* | Agila Enjoy                    | 1.2    | 5     | Green tea         | 76,350  | 2,595  | 2007                    | 07  | Astravan Sportive                     | 1.9 CDTi      |       | Moonland    | 25,000   | £8,295+VAT  |
| <b>ASTRA</b>  |     |                                |        |       |                   |         |        | 2007                    | 57  | Astravan Sportive                     | 1.9 CDTi      |       | White       | 9,500    | £8,250+VAT  |
| 2002          | 02* | Astra Elegance Auto            | 1.8    | 5     | Black sapphire    | 51,700  | 3,695  | 2008                    | 08  | Astravan SE Sportive                  | 1.9D          |       | Star silver | 5,760    | £11,995+VAT |
| 2003          | 03* | Astra Active                   | 1.6    | 5     | Star silver       | 33,350  | 3,995  | 2007                    | 57  | Combo Side door, ply lined            | 1.3D CDTi     |       | White       | 13,475   | £6,995+VAT  |
| 2005          | 55  | Astra Breeze                   | 1.6    | 5     | Silver lightening | 38,000  | 6,995  | 2007                    | 07  | Combo PAS                             | 1.3D Crew van |       | White       | 8,700    | £7,995+VAT  |
| 2007          | 07  | Astra Energy Auto              | 1.8    | 5     | Star Silver       | 15,300  | 7,995  | 2006                    | 56  | Movano 100bhp, Electric Pack          | 2.5 CDTi LWB  |       | Silver      | 19,700   | £9,995+VAT  |
| 2007          | 57  | Astra Club CDTi Est            | 1.3D   | 5     | Panacotta         | 8,275   | 11,995 | 2007                    | 57  | Movano Long wheel base, ply lined     | 2.5 CDTi      |       | White       | 10,300   | £12,995+VAT |
| 2007          | 57  | Astra Club CDTi                | 1.7D   | 5     | Star silver       | 10,680  | 11,995 | 2008                    | 08  | Movano Bulkhead, MWB                  | 2.5 CDTi      |       | White       | 11,050   | £10,995+VAT |
| 2007          | 57  | Astra SRI                      | 1.8    | 5     | Silver Lightning  | 9,650   | 9,995  | 2005                    | 55* | Vivaro Long wheel base, Double cab    | 1.9D          |       | Red         | 57,500   | £8,995+VAT  |
| 2007          | 57  | Astra Sport Twin Top           | 1.8    | 2     | Star Silver       | 14,650  | 11,995 | 2007                    | 57  | Vivaro Short wheel base, ply lined    | 1.9D          |       | White       | 12,100   | £9,995+VAT  |
| 2008          | 57  | Astra Breeze Plus              | 1.7D   | 5     | Star silver       | 12,300  | 11,495 | 2007                    | 57  | Vivaro Alarm, Plylined, SWB           | 2.0 CDTi      |       | White       | 11,780   | £9,995+VAT  |
| 2008          | 57  | Astra Club CDTi Est            | 1.3D   | 5     | Star silver       | 17,300  | 10,995 | 2007                    | 57  | Vivaro SWB, air con, plylined         | 2.0 CDTi      |       | White       | 9,250    | £9,995+VAT  |
| 2008          | 08  | Astra SXI                      | 1.4    | 3     | Black sapphire    | 6,300   | 9,495  | 2008                    | 08  | Vivaro 90bhp, electric pack           | 2.0 CDTi      |       | Silver      | Delivery | £11,150+VAT |
| 2008          | 08  | Astra SXI Sports Hatch         | 1.4    | 3     | Star Silver       | 5,000   | 10,495 | 2008                    | 08  | Vivaro 115bhp, sportive               | 2.0 CDTi      |       | Black       | Delivery | £12,495+VAT |
| 2008          | 08  | Astra Design                   | 1.8    | 5     | Black             | 3,000   | 11,495 | 2008                    | 08  | Vivaro 115bhp, sportive               | 2.0 CDTi      |       | Silver      | Delivery | £12,495+VAT |
| 2008          | 08  | Astra Exclis IS200 Convertible | 1.9D   | 2     | Black             | 8,885   | 16,995 | 2008                    | 08  | Vivaro Plylined, LWB                  | 2.0 CDTi      |       | White       | 5,050    | £11,995+VAT |
| 2008          | 08  | Astra Sxi Sports hatch         | 1.4    | 3     | Black sapphire    | 2,595   | 10,495 | 2008                    | 08  | Vivaro Plylined, SWB                  | 2.0 CDTi      |       | White       | 16,050   | £9,795+VAT  |
| 2008          | 08  | Astra Sxi Sports Hatch         | 1.4    | 3     | Black sapphire    | 7,350   | 10,495 | 2008                    | 08  | Vivaro Double cab, Sportive, Plylined | 2.5 CDTi      |       | Star silver | 3,190    | £16,995+VAT |
| 2008          | 08  | Astra Breeze CDTi              | 1.7D   | 5     | Star silver       | 9,350   | 10,495 | 2008                    | 58  | Vivaro                                |               |       |             |          | £12,495+VAT |
| 2008          | 08  | Astra Sxi                      | 1.6    | 5     | Black sapphire    | 5,400   | 9,695  | 2005                    | 55* | Traffic LWB Aircon, Elec Windows      | 1.9 DTi       |       | Blue        | 76100    | £6,495+VAT  |
| 2008          | 08  | Astra SRI CDTi Ext pack        | 1.9D   | 5     | Star silver       | 5,630   | 13,995 | <b>DUE SOON</b>         |     |                                       |               |       |             |          |             |
| 2008          | 08  | Astra Club Auto                | 1.8    | 5     | Star silver       | 3,460   | 10,895 | 2004                    | 54* | Vectra Life                           | 1.8           | 5     | Panacotta   | 80,100   | 3,995       |
| 2008          | 08  | Astra Sxi Sports Hatch         | 1.4    | 3     | Black sapphire    | 3,200   | 9,995  | 2005                    | 05  | Vectra SRI                            | 2.2           | 5     | Star silver | 30,550   | 6,995       |
| 2008          | 08  | Astra Sxi                      | 1.6    | 5     | Moonland          | 4,500   | 9,495  | 2005                    | 55  | Vectra Exclusive CDTi Est             | 1.9D          | 5     | Star silver | 23,800   | 8,250       |
| 2005          | 05  | Zafira Design                  | 1.6    | 5     | Silver lightening | 36,280  | 6,195  | 2008                    | 57  | Vectra CDTi Exclusive Auto            | 1.9D          | 5     | Ultra blue  | 5,350    | 11,995      |
| 2005          | 05  | Zafira Life                    | 1.8    | 5     | Ultra blue        | 38,250  | 5,995  | 2008                    | 08  | Vectra Exclusive CDTi                 | 1.9D          | 5     | Silver      | 9,380    | 10,495      |

\*Non Network Q Vehicle

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## USED CAR ROUND-UP: OUR PICK FROM A KEY SECTOR

### BABY HOT HATCHES

IT'S not just owners of family cars who are having to downsize their ambitions under pressure from rising fuel costs and road tax – performance car owners are also having to get real. Their answer can be found in the buoyant secondhand market for supermini hot hatchbacks like the three little scorcher featured here. No, your insurance premiums won't be a lot better, but you will save on fuel and tax and driving enjoyment could be even higher than before, even if some creature and ride comfort is sacrificed.

#### FORD FIESTA ST



FORD has been one of the champions of hot hatches over the years with its XR and recent ST versions of standard models. The Fiesta ST upholds the tradition in terms of pace and handling even if it can be noisy and ride comfort is primitive. Power comes from a feisty 148bhp 2.0-litre engine so the lowered stance and styling add-ons do not flatter to deceive but, as when new, the Fiesta is not the cheapest contender on the market.

##### STAR QUALITY

|                 |       |
|-----------------|-------|
| Driving appeal  | ★★★★★ |
| Looks and image | ★★★★★ |
| Space           | ★★★★★ |
| Value           | ★★★★★ |
| Running costs   | ★★★★★ |
| Reliability     | ★★★★★ |
| Quality         | ★★★★★ |

#### MITSUBISHI COLT CZT



SOMETHING of an unsung hero, this turbocharged 150bhp 1.5-litre three-door supermini delivers a lot of bangs for your bucks and withstands the potential thrashing hot hatchbacks can be exposed to. 'Mitsi' has made a good job of ensuring the car's extra urge is delivered progressively and when you want it, although the driving experience is not one of the best. The car is well made though and spacious and imaginatively trimmed inside.

##### STAR QUALITY

|                 |       |
|-----------------|-------|
| Driving appeal  | ★★★★★ |
| Looks and image | ★★★★★ |
| Space           | ★★★★★ |
| Value           | ★★★★★ |
| Running costs   | ★★★★★ |
| Reliability     | ★★★★★ |
| Quality         | ★★★★★ |

#### SEAT IBIZA CUPRA



SEAT is the affordable performance brand in the VW Group, with its FR and Cupra versions of standard cars epitomising that label and winning big sales. The Ibiza Cupra is one of the stars and usually seen in bright yellow and red; something of trademark in a market where most cars have a metallic paint job. Diesel and petrol versions are offered and share pin sharp handling and a decent ride quality – not always compatible in a small hot hatch.

##### STAR QUALITY

|                 |       |
|-----------------|-------|
| Driving appeal  | ★★★★★ |
| Looks and image | ★★★★★ |
| Space           | ★★★★★ |
| Value           | ★★★★★ |
| Running costs   | ★★★★★ |
| Reliability     | ★★★★★ |
| Quality         | ★★★★★ |

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Red, FSH, 1 Owner  
30,000 Miles, £7999  
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**£7**  
Lineage  
p/wk

Lineage  
Approx. 20 words

FORD FOCUS LX 1.6  
01/Y, 5dr, Hatchback,  
Metallic Red, Full Service  
History, 1 Owner, Power  
Steering, Elec  
Windows, ABS,  
30,000 Miles,  
01234 5678

**£9.50**  
3x1 Box Ad  
p/wk

3x1  
Max. 25 words



FORD FOCUS LX 1.6  
01/Y, 5dr, Hatchback, Metallic Red, Full Service  
1 Owner, Power Steering, Electric Windows  
Sunroof, 30,000 Miles, Tel 01234 567890

£7,995.00

6x2  
Max. 25 words

**£22**  
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p/wk



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## ALFA ROMEO

**146 TI**, 5 door, p 1996, a car that will one day become a collectors item, 2 owners from new, red, 94000 miles, £1495, Courtney Cars, Charing, Ashford, 01233 714848 (TRADE)

## AUDI

**A4**, 1.9tdi 130 se estate, 2003, blue m with grey cloth, 67000 miles, £2895, Martin James Cars, Kent, 01795426700 (TRADE)

## BENTLEY

**ARNAGE**, red label auto, 2001, biennial silver with black leather, 50000 miles, £44950, Martin James Cars, Kent, 01795426700 (TRADE)

## BMW

**3 SERIES**, 1.6i Saloon 4d 1596cc, £316hmo, green, £695.00, DCD Autos, Ashford, 01233 642211 (TRADE)

**7 SERIES**, 745i auto, 2002, silver met with black nascar leather, 52000 miles, £14950, Martin James Cars, Kent, 01795426700 (TRADE)

## CADILLAC

**CTS**, cts 3.6 sport luxury v6, 2005, light platinum with black leather, 22379 miles, £12950, Martin James Cars, Kent, 01795426700 (TRADE)

## CHEVROLET

**CAPTIVA**, LTZ 2.0, gk08nw, blue, 4000 miles, £22995, Caffyns Chevrolet T Wells, Tunbridge Wells, 01892 515700 (TRADE)

## CHRYSLER

**300C**, 5.7v8 auto estate, 2007, brilliant crystal met with dark and light slate gr, £18950, Martin James Cars, Kent, 01795426700 (TRADE)

## CITROEN

**C3**, 1.4i 16v Cachat 5dr, 2008, 1.4i 16v cachat 5dr hatch special edition, blue, 6000 miles, £5995, Barretts Citroen, Canterbury, 0845 3709768 (TRADE)

**C3**, 1.4i Rhythm 5dr, 2008, silver, 6000 miles, £3995, Barretts Citroen, Canterbury, 0845 3709768 (TRADE)

## FIAT

**MAREA**, TD 100 SX Weekend, 1998, red, 106000 miles, £995, County Car Sales, Dover, 01304 242324 (TRADE)

## FORD

**FIESTA**, 1.4 Flame, 2005, moon dust silver, 33939 miles, £5995, CB Motors, Tenterden, 01580 765011 (TRADE)

**FIESTA**, 1.6 Style 5dr Auto (2005 -), 22/03/2006, silver, 13441 miles, £6000, Invicta Motors, Ashford, 0844 826 5918 (TRADE)

**FIESTA**, 1.25 Style 3dr (Climate), 12/09/2006, electric windows, silver, 22613 miles, £6500, Invicta Motors, Ashford, 0844 826 5918 (TRADE)

**FIESTA**, 1.6 Style 5dr Auto (2005 -), 22/03/2006, cd player driver airbag power steering heated seats, silver, 13441 miles, £6000, Invicta Motors, Ashford, 0844 826 5918 (TRADE)

## HONDA

**CIVIC**, tornado 1.4 i, 1998, turquoise, 107000 miles, £1695, County Car Sales, Dover, 01304 242324 (TRADE)

## HYUNDAI

**GETZ**, CDX 5dr, cv08avc, blue, 3000 miles, £7995, Automatically Ray Morris (Welling), Welling, 0208 303 4030 (TRADE)

## JAGUAR

**XJ V8**, 4.0 sovereign lwb, 2002, seafrost blue met with cabin leather interior, 71000 miles, £9950, Martin James Cars, Kent, 01795426700 (TRADE)

## JEEP

**GRAND CHEROKEE**, 1997, green, 180000 miles, £2995, County Car Sales, Dover, 01304 242324 (TRADE)

## KIA

**CARENS**, 2.0 CRDI GS 5dr, g107w/p, air-conditioning, abs + ebd, air, cd player, insurance group 10, red, 17900 miles, £9994, SMC Mitsubishi Sittingbourne, Sittingbourne, 01795 429802 (TRADE)

**PICANTO**, 1.1 Chili, 2008, metallic black, miles, £6995, Masters Bromley Kia, Beckenham, 0208 662 6133 (TRADE)

## LAND ROVER

**DEFENDER**, 90 TD5 County Station Wagon, y207gkr, air conditioning, abs, traction control, remote alarm, power steering, cd player, alloy wheels, 4x4, high specification vehicle, metallic blue, £12495, Diesel Centre, Staplehurst, 01580 890333 (TRADE)

**FREELANDER**, 1998, met green with beige, 91644 miles, £3250, County Car Sales, Dover, 01304 242324 (TRADE)

## LEXUS

**IS 300**, 3.0 Saloon 4Dr 2997cc auto, 03/2003, climate control cruise control traction control & much much more!!!, blue metallic, 64, 000 miles, £9995, Chertlon Motor House, Folkestone, 01303 275795 (TRADE)

## MAZDA

**323**, GT 5dr, v674dnu, remote central locking, cloth upholstery, head restraints, power steering, air bag, colour coded body metallic paintwork, air conditioning, cd player, stereo, 15" alloys, aluminium silver, 87000 miles, £1999, Marshams, Maidstone, 01622 200 100 (TRADE)

## MERCEDES-BENZ

**A CLASS**, A150 Avantgarde SE Lwb 5dr, silver, 21000 miles, £9995, Automatically Ray Morris (Welling), Welling, 0208 303 4030 (TRADE)

**A-CLASS**, 1.5 A150 Classic Hatchback 3d 1498cc, 57, 1 owner, atoll blue with black cloth, under 12, 500 miles, £10495, Vikings Canterbury, Canterbury, 01227 711112 (TRADE)

**C CLASS**, C180k Avantgarde SE, 4763314, alloy wheels, cubanite silver, 14000 miles, £27995, Automatically Ray Morris (Welling), Welling, 0208 303 4030 (TRADE)

## MG

**MGF**, MG TF LE500 Special Edition 135, 58, petrol, orange, 10 miles, £16398, SMC Mitsubishi Sittingbourne, Sittingbourne, 01795 429802 (TRADE)

## MINI

**COOPER S**, 1.6 3 DR, 2002, trim: cloth, blue, 42000 miles, £9395, Palm Bay, Margate, 01843 298554 (TRADE)

## MITSUBISHI

**COLT**, 1.5 Sport, 2004, black, miles, £9995, Masters Group Mitsubishi Bromley, Beckenham, 0208 6587122 (TRADE)

**I-CAR**, 5dr Auto, 58, leather gearknob, air-conditioning, insurance group 4, silver, 20 miles, £9299, SMC Mitsubishi Sittingbourne, Sittingbourne, 01795 429802 (TRADE)

**L200**, Walkinshaw, 08, liner, mats, rear parking, sports pedals, side bars, tow bar, this is our showroom vehicle ready to be driven away, black, 100 miles, £23894, SMC Mitsubishi Sittingbourne, Sittingbourne, 01795 429802 (TRADE)

**OUTLANDER**, 1.2 2.0 DI-DC Elegance 5dr, Iv58bhl, 50 miles, £24999, SMC Mitsubishi Sittingbourne, Sittingbourne, 01795 429802 (TRADE)

**SHOGUN**, 3.5 gdi 5dr v6 auto, 2003, silver met with black leather, 37000 miles, £9950, Martin James Cars, Kent, 01795426700 (TRADE)

## NISSAN

**MCRA**, 1.2 SE Automatic, 2004, techno grey, 22500 miles, £4995, CB Motors, Tenterden, 01580 765011 (TRADE)

**NOTE**, Acenta, aj57xre, alloy wheels, blue, 12000 miles, £8995, Automatically Ray Morris (Welling), Welling, 0208 303 4030 (TRADE)

## PEUGEOT

**PEUGEOT BOXER 350**, 06 2005, 2.8hdi solid with rac warranty 32 mpg elec pack white 55,000 miles, £5495, Beaver Commercial, Ashford, 01233 63763 (TRADE)

**PEUGEOT PARTNER 600L**, 09 2005, 1.9 diesel solid with rac warranty side door met black ply lined 40,000 miles, £3775, Beaver Commercial, Ashford, 01233 63763 (TRADE)

**206**, 1.1 8v Fever Hatchback 3d 1124cc (2004), 53 silver, miles, £3299, Bob Fisher Garage, Ashford, 01303 814131 (TRADE)

**306**, 1.4 1998, met red, 85046 miles, £1995, County Car Sales, Dover, 01304 242324 (TRADE)

## PORSCHE

**911 CARRERA 4**, 2002, meridian silver with blue leather, 46000 miles, £29950, Martin James Cars, Kent, 01795426700 (TRADE)

**911 Turbo**, 3.6 manual, 2003, black metallic with black leather, 17800 miles, £49950, Martin James Cars, Kent, 01795426700 (TRADE)

## PROTON

**PERSONA**, 1.5 GLSi Saloon 4d 1468cc auto, 8 1999, electric windows, drivers airbag, sunroof, remote mirrors, radio cassette, green, miles, £1995, Westbrook Cars, Canterbury, 01227 710685 (TRADE)

## RENAULT

**CLIO**, Expression 1.2 3dr, 2005, trim: cloth engine size: 1200 transmission: manual no. of doors: 3, extreme blue, 25400 miles, £5295, Palm Bay, Margate, 01843 298554 (TRADE)

**CLIO**, Expression 1.4 5dr, 2006, trim: cloth engine size: 1400 transmission: manual no. of doors: 5, tempst, 18000 miles, £6995, Palm Bay, Margate, 01843 298554 (TRADE)

**MESANE**, Oasis 1.6 2005, trim: cloth engine size: 1400 transmission: manual no. of doors: 5, blue, 31000 miles, £6995, Palm Bay, Margate, 01843 298554 (TRADE)

**MODUS**, Dynamique 1.6 Auto, 2005, trim: cloth engine size: 1600 transmission: automatic no. of doors: 5, mercury, 23000 miles, £7495, Palm Bay, Margate, 01843 298554 (TRADE)

**SCENIC**, ALIZE 1.6 2000, trim: cloth engine size: 1600 transmission: manual no. of doors: 5, mercury, 50000 miles, £3995, Palm Bay, Margate, 01843 298554 (TRADE)

**TRAFIC**, L29 2.0 dci 115 Lwb, 853182, air conditioning, remote central locking, immobiliser, power steering, abs, air bag, cd player, dual passenger seat, bulkhead, ply-lined, side load door, white, 36000 miles, £7000, Clearways Commercial, Sevenoaks, 01474 853034 (TRADE)

## ROVER

**200**, 216 CABRIOLET, 1997, grey, 9 miles, £1295, County Car Sales, Dover, 01304 242324 (TRADE)

**400**, 2.0 16v Si Hatchback 5d 1994cc, 1 1999, electric windows, srs airbag, radio cassette, air conditioning, 5 speed gearbox, metallic red, miles, £1995, Westbrook Cars, Canterbury, 01227 710685 (TRADE)

## SAAB

**9-3**, Arc, 03, 03 plate top of the range 9-3 (new shape), 2 litre 150 bhp low pressure turbo good for 35-37 mpg, fish, all extras including - multi airbags, bi-xenon headlights, electricdrivers seat, heated front seats, cream leather, parking sensors, cruise control, comprehensive on board computer, premium sound system, single cd, dual disc climate control, alloys in good condition, 12 months met 6 months tax, good condition generally, highish mileage (mostly motorway miles and done by me), a classy looking car and fantastic value, met red, £3500, Folkestone, 0776506824 (PRIVATE)

## SEAT

**AROSA**, Sport 16v 3dr, gx51www, immobiliser, cloth upholstery, head restraints, power steering, air bag, colour coded body, rear wash/wipe, cd player, electric windows, 14" alloys, yellow, 50000 miles, £2999, Marshams, Maidstone, 01622 200 100 (TRADE)

## SKODA

**SKODA OCTAVIA ESTATE CAR**, 03 2000, 2.0 gl air/con elec windows 80,000 miles blue fish no vat, £1495, Beaver Commercial, Ashford, 01233 63763 (TRADE)

## SMART

**CADDY**, w, very low mileage, white, 25, 000 miles, £1999, Bob Fisher Garage, Ashford, 01303 814131 (TRADE)

**FABIA**, 1.2 HTP 12v (64bhp) Classic Hatchback 5d 1198cc, 05/2005, a/con red, 43, 000 miles, £4995, Chertlon Motor House, Folkestone, 01303 275795 (TRADE)

## SUBARU

**FORTWO COUPE**, 2005, pulse 2dr auto, silver, 11726 miles, £4995, Masters Citroen, Penge, 0208 659 0909 (TRADE)

## SUZUKI

**ALTO**, 1.1 GL Hatchback 5dr, 54/2005, pas central locking electric windows, bright red, 15, 000 miles, £3895, Chertlon Motor House, Folkestone, 01303 275795 (TRADE)

## TOYOTA

**AYGO**, 1.0 VVT-i + 3dr, 2006, 1.0 vvt-i + 3dr hatch, grey, 14726 miles, £5995, Masters Citroen, Penge, 0208 659 0909 (TRADE)

**GRAND VITARA**, 2000, blue, 36000 miles, £3995, County Car Sales, Dover, 01304 242324 (TRADE)

## VAUXHALL

**AGILA**, DESIGN 1, gl08mtz, finished in atlanta blue with black interior, blue, 12000 miles, £5495, Caffyns Tunbridge Wells Vauxhall, Tunbridge Wells, 01892 515700 (TRADE)

**ANTARA**, L 2.0 AJ, silver with black interior, silver, £16995, Caffyns Tunbridge Wells Vauxhall, Tunbridge Wells, 01892 515700 (TRADE)

**ASTRA**, SX 1598cc 5 door, 2008, cd player air conditioning black, 5400 miles, £6995, Pomphrey's of Sittingbourne, Sittingbourne, 01795 476222 (TRADE)

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## WOMEN seeking men

### LOVELY SUSIE

Sensitive, shy and caring lady, 20, loves life and sunsets, beaches, country walks, romantic meals, cinema, WLM handsome gent to find love with. Box 446323

### SINGLE DAD WANTED

Single mum, 23, nice and curvy, 5ft6, blonde, blue eyes, likes shopping, cinema and animals, WLM an honest and trustworthy male, 28-38. Box 446099

### I LOVE FOOTBALL

Fun to be with blonde female, 25, 5ft2, loves football(!), going out and staying in, looking for a like-minded man to be my soulmate. Box 446494

### MAYBE MORE

Seeking fun, friendship, maybe more. WLM fun man 25-30. I'm female, 26, brown hair/blue eyes and of average build. Box 445522

### HORSES FOR COURSES...

Caring, loving, affectionate female, 30, 5'2", blonde, likes walking, horse riding, animals, seeks affectionate male, 30-40, for lasting, loving relationship. Box 384013

### CANTERBURY TALE

Single mum of 2, 32, WLM someone kind, caring and considerate, for nights in and cinema. Ryan from Whitstable, please call again, leave contact details! Box 408670

### FUN-LOVING FEMALE

Attractive, 31, 5'4", size 12, dark hair with blonde highlights, tactile, WLM intelligent, professional, attractive guy, for a loving relationship. Tunbridge Wells. Box 308724

### SEIZE THE DAY

Loving female, 36, 5ft4, brown hair, green eyes, likes socialising, staying in, seeks genuine male for friendship and more. Box 428666

### MEND A BROKEN HEART

Single mum, 37, fun-loving, been hurt in past, looking for nice, genuine guy for hopeful happiness - no time wasters! Box 308053

### ON THE LOOKOUT FOR LOVE

37yr old female, 2 kids, slim, brown hair and eyes, 5ft2, looking for a caring, for a loving relationship. Tunbridge Wells. Box 446543

### LOVE TO LOVE YOU

Lovely female, 36, 5ft4, medium-large build, blonde hair, blue eyes, own house, loves walking, going out, the usual Seeking male for long-term/serious relationship. Box 348102

### THE HOME LIFE

Happy, caring female, homely, tactile and honest, I'm black African, 41, 5ft2, medium build, would like LTR with the right person. Box 446024

### BORN TO MAKE YOU HAPPY

Caring lovely lady, 42, genuine, short brown hair, lacks confidence! seeking loyal, genuine person, someone special to put the spark back into my life. Box 885761

### FAIRY TALE ENDING

Good-looking slim blonde, 42, tired of kissing frogs, seeking an intelligent, solvent professional male to be my prince. Box 446521

### YOU NEVER KNOW

Kind, loving, caring mum, 43, 5ft8, round but cuddly! Just looking for someone to share my life with...how about you? Box 446457

### HERE WE ARE

Easilygoing female, 45, self-employed hairdresser, likes theatre, restaurants, shopping, socialising, seeking loyal, loving, caring male for good times and more. Box 444672

### IT'S WHAT YOU MAKE OF IT!

44yr old female, blonde hair, 5ft5, slim, easilygoing, enjoy many things in life, looking for someone similar out there to enjoy life with! Box 346810

### SPONTANEOUS

Karen, 46, 5ft3, medium build, likes travelling, and a bottle of wine. WLM light-hearted male for a LTR. Box 445745

### EVERLASTING LOVE

Beautiful black female, 46, WLM a caring, gentle and loving gentleman, 45-50, 5ft10+, pref a bit sporty, for a everlasting relationship. Tunbridge Wells. Box 445407

### WE'LL SEE

Blonde hair/blue eyes, 5ft5, slim, looking for friendship, maybe more. I'm a nice woman, 47, seeking good male, for friendship, possibly more. Box 445932

### ARE YOU THE ONE FOR ME?

Caring, cute female, 46, petite, likes socialising, dancing, travelling, good food, seeking intelligent, loyal man 42-52 for love/LTR. Box 444366

### HAPPY GO LUCKY

Sincere, happy woman, with GSOH. I'm 5ft6, with short brown hair, brown eyes, I have lots of interests and WLM similar guy. Box 895019

### ALL THAT I NEED

Young-looking, slim, attractive female, 48, fun-loving, outgoing, N/S, GSOH, love music, holidays, going out, staying in, seeks similar guy 42-50. Aylesford. Box 428833

### CARING & PROFESSIONAL

Female 49, 5ft4, long hair, slim, likes eating out, beach, travel, seeks friendly chap, 48-55, Box 471100

### JUST IMAGINE

Petite, brunette, bubbly, friendly, easilygoing single mum, 49, enjoys cinema, eating out, socialising, most things, WLM genuine male, to see where life takes us! Box 893562

### DIG DEEPER

Genuine, friendly female, 49, likes walking, gardening, nights in, seeking genuine, friendly male, 45-55. Dover. Box 634441

### NOTHING VENTURED...

New to this, I'm a 53yr old woman, seeking loving, tactile man. I enjoy walks, countryside, having fun, nights in and out. Box 446282

### SEEING THROUGH THE SHYNESS

Attractive female, 53, intelligent, kind, funny, non-smoking, WLM nice, kind, normal male, 50-60, for theatre, laughs and more. Box 446383

### INTERESTED?

**GIVE ME A CALL**  
Homely traditional lady, 44, 5ft8, slim-medium build, non smoker, love life, animals, my dog!, walks along the harbour, country pubs, WLM similar gent for romance... Box 446277

### DEAL OR NO DEAL? (IN DEAL)

Deal-based lady, 43, divorced, brunette, green eyes, 5ft10, likes going out, pubs, clubs, cinema, shopping, walks, loves films and all sports except cricket. Box 430384

### COULD IT BE YOU?

I'm 44, slim, 5ft8, a redhead, love nights out, socialising, looking for friendship initially and hopefully more later on. Box 889800

### HERE WE ARE

Easilygoing female, 45, self-employed hairdresser, likes theatre, restaurants, shopping, socialising, seeking loyal, loving, caring male for good times and more. Box 444672

### IT'S WHAT YOU MAKE OF IT!

44yr old female, blonde hair, 5ft5, slim, easilygoing, enjoy many things in life, looking for someone similar out there to enjoy life with! Box 346810

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Female 49, 5ft4, long hair, slim, likes eating out, beach, travel, seeks friendly chap, 48-55, Box 471100

### JUST IMAGINE

Petite, brunette, bubbly, friendly, easilygoing single mum, 49, enjoys cinema, eating out, socialising, most things, WLM genuine male, to see where life takes us! Box 893562

### DIG DEEPER

Genuine, friendly female, 49, likes walking, gardening, nights in, seeking genuine, friendly male, 45-55. Dover. Box 634441

### NOTHING VENTURED...

New to this, I'm a 53yr old woman, seeking loving, tactile man. I enjoy walks, countryside, having fun, nights in and out. Box 446282

### SEEING THROUGH THE SHYNESS

Attractive female, 53, intelligent, kind, funny, non-smoking, WLM nice, kind, normal male, 50-60, for theatre, laughs and more. Box 446383

### THE POSSIBILITIES ARE ENDLESS

Hi, I'm Teresa, 33yr young, like animals, gardening and ordinary things! WLM a nice man, my age or younger, for a possible relationship. Box 445707

### COMPANIONSHIP, LAUGHTER, MORE

Curvy & cuddly, outgoing, friendly, honest female, 53, 5ft7, larger build, fair hair, likes socialising, country walks, theatre, cinema, music, swimming, WLM similar loving male. Box 443642

### SOPHISTICATED SUE

Sue, 56yr old, 5ft4, green eyes, petite, loves cooking, holidays, reading and swimming, WLM a tall professional male, similar age, for friendship and romance. Box 443309

### FANCY A RIDE?

Affectionate tactile bubbly woman, young 56, 5'7", blonde, curvy, looking for lasting relationship with 50-58 year old loving man. Box 889880

### MAKE ME LAUGH, MAKE ME YOURS

Hi there, kind-hearted 57yr old sincere lady, non-smoker, recently separated, seeking kind, honest gent for friendship first and to make me laugh. Box 440637

### HAND IN HAND, HEART TO HEART

Open-minded lady, 58, seeking male 56-63, 1 eye working, eating out, gardening, foreign holidays and more. Box 446468

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### HELP!

Positive, vivacious female, 59, 5ft4, enjoys art, seaside walks, music, seeks tallish, kind, caring male to grow old with...disgraceful! Box 444943

### IS THERE SOMEONE OUT THERE?

Lovely lady, 62, 5ft3, medium build, brown hair/eyes, likes dancing, walks, animal, seeks caring, considerate, outgoing male for friendship leading to LTR. Box 446382

### THE GOLDEN YEARS

Blonde female 62yr old, divorced, slim, enjoys walks and trips to the seaside, WLM a male, 59-64, for a loving companionship. Kent area only please. Box 442443

### A GENUINE GENTLEMAN SOUGHT

Fun-loving active widow, 69, 5ft2, medium build, likes walking, gardening, music, animals, cosy nights in, the odd dance seeking genuine male for friendship, maybe more. Rochester. Box 884953

### WOMEN seeking men

**FRIENDSHIP, MAYBE MORE**  
Curvy female, 32, seeks like-minded woman, for friendship, hopefully more. Single mum, work part time. Box 886142

### ATTRACTIVE, BUBBLY LADY

52yrs, 5ft6, blonde, size 12 enjoys good food/wine, theatre, countryside, holidays, seeking a sincere, genuine male, for friendship first, possibly relationship Box 411413

### LOVELY JO

Young-looking attractive female, 54, N/S, friendly and sociable, love music, dance and history, warm and sparkly, WLM a genuine female for a close female friendship. Box 445146

### MEN seeking women

**HE'S LOVE LEE!**  
Lee, 25, 5'11", green eyes/brown hair, looking for someone good-natured. Personality more important than looks. Box 813752

### HOW CAN YOU RESIST?

Down-to-earth lovable guy, 30, 5ft8, stocky, blonde hair/blue eyes, likes the finer things in life, going out, eating in, pubs, WLM genuine girl for LTR. Box 441945

### CRAZY FOR YOU

Sexy, athletic, red haired man, 32, 5ft10, green eyes, looking for a serious relationship with a bubbly female who loves fun and knows how to party. Box 884973

### DREAMS COME TRUE

33yr old fun-loving lad, WLM someone beautiful and intelligent to sweep me off my feet and live with. Box 446369

### TAKING IT EASY

Outgoing, confident guy, 39, 6ft, tall, athletic build, brown eyes, shaved head, loves going out/staying in and music, laid-back attitude seeking like-minded lady. Box 151143

### DESTINED TO MEET U

Down-to-earth, caring, loving male, 31, 6'4", dark hair/eyes, likes sports, cinema, meals out, looking for fun, easygoing female, 20-45, for lasting love. Box 370046

### WORKING OVERTIME

Self-employed male, 37, 6ft1, short brown hair, blue eyes, medium build, enjoy the gym, pubs, clubs, restaurants, WLM female for long term relationship. Box 443065

### NON-SMOKING

Separated male, 36, 6ft, good looks and S&H, kind, caring and sensual, into films and fitness. Seeking a cute to share life and love with. Box 445729

### EVERYTHING I DO

Lees, driver, 39yr old, 6ft3, dark hair, like pubs, clubs, wine bars, places of interest, sports and reading, WLM a woman for friendship and romance. Box 889720

### SAILING THE SEVEN SEAS

Young-looking male, 38, 5ft9, dark hair, blue eyes, good-looking, no lies, a carpenter, likes the outdoors, seeks lady to sail off and find love with. Box 444937

### R U A ME?

Down-to-earth, loyal guy, 36, looking for companionship, leading to a long-term relationship. Enjoys meals out, good company, conversation, cosy evenings in. Box 914917

### ME AND YOU

Hi I'm Shawn, 39, likes most things in life, looking for a woman to settle down with. Box 446085

### LOVE ON THE DANCEFLOOR

Outgoing young-minded male, 47, a smoker, likes war games, books, cinema, castles, P&O, seeking similar woman to boogie on the dancefloor with. Box 443750

### PUT THAT SPARK BACK IN MY LIFE

Virgo male, 40, 5ft7, stocky, kind, loving, like cinema, meals out, walks on beach, WLM like-minded person to be my girl. Box 446211

### ACCOMPANY ME

Torbridge guy, 42, 5ft6, brown hair/green eyes, I'm honest and loyal and I'm looking for the same in a woman. Box 445200

### MINDS HIS OWN BUSINESS!

Attractive guy, nice to be with, laid back, I'm 41, 5ft8, medium/stouty, brown hair, Own business/home, enjoys walks, pubs, wine, restaurants, cinema. Box 432086

### ASHFORD MAN

Attractive guy, nice to be with, laid back, I'm 41, 5ft8, medium/stouty, brown hair, Own business and home, enjoys walks, pubs, wine, restaurants and on the PeoplePeople™ internet site. Box 437225

### SILVER SERVICE!

Caring, understanding, not bad-looking, romantic male, 42, grey-silver hair, stocky, enjoys cooking, quiet nights in, seeks female, for romance, possible more. Box 157789

### FUN AND CUDDLY

42yr old male, 5ft7, blue eyes, enjoys cinema, walking, swimming and cosy nights in, seeking a dameel to rescue and be happy with. East Sussex Box 443534

### LOVE ME DO

Caring and loving male, 43, average looks, self-employed, enjoys wild life, sci-fi and gardening, WLM a petite female, 30-50, for a LTR. Box 444063

### DON'T FORGET THIS ONE!

Hi, I'm Steve, 40's, 6ft2, muscular build, likes pubs/clubs and sport, WLM a female, 40-46, for an everlasting relationship. Box 445541

### SOULMATE SOUGHT

Devoted dad, 43, blonde hair, blue eyes, 6ft1, likes travelling, spiritualism, means intent, seeking female with GSOH for fun times and hopefully something else. Box 446477

### DAD'S THE WORD

Lovely single male, 44, 6ft2, fair hair, great S&H, quite happy but looking for a lady 30-50 to have fun with and hopefully something else. Box 446452

### A NICE GUY

Hi, I'm Jim, 6ft, 54, interests include listening out, cinema and swimming, WLM a lady with similar interests and GSOH. Box 445650

### DOWN TO MARGARET!

Young-looking, slim male, 43yr old, 5ft10, enjoys beach walks and cinema, WLM a mature lady for a committed long term relationship. Margate Box 441706

### BEEN HURT IN THE PAST

Single, divorced, hardworking guy, 40, mid 40s, not your average as I still love to enjoy life, see new places & meet interesting people! Box 445492

### ME & YOU

Young 56yr old, looking for female to share dinner, quiet evenings and more with, perhaps something special in time. Box 446536

### I'LL MAKE YOU LAUGH

Slim male, 44, blue eyes, fair hair, GSOH, very romantic, caring and loyal, WLM a female with similar interests for a LTR. Hastings area. Box 446120

### THE GOOD THINGS IN LIFE

Genuine honest guy, 45, looking for a lady who likes to have fun, eating out, travel and is looking for a soulmate. Box 446453

### WHY WAIT?

Clean shaven, happy male, 45, stocky build, 5'10", smoker, single, 6ft2, blue eyes, looking for friendship/companionship, leading to LTR. Hailsham. Box 409782

### ROMANCE, PASSION, LAUGHTER

Slim build male, 48, 6ft, dark brown hair, eyes, attractive, animated, confident, eclectic, seeking soulmate 43-53 forever. Box 446553

### LOTS OF SMILES

Warm, sincere, N/S, eligible, stimulating male, 48, well-groomed, OHAC 5'10", slim/medium, settled but playful, seeks similar lady to share LTR and smiles. Box 824095

### IN YOUR EYES

Blond, blue-eyed male, 46, 5ft8, enjoys socialising, cinema, live alone in Ashford, looking for a great lady for fun, friendship, more. Box 421664

### PICK OF THE DAY

Attractive, healthy, honest, adventurous male, 48, tall, black, 6ft, caring, supportive, love eating out, drink socially, seeking caring, fun-loving lady to wine/dine. Box 446411

### COMPLETE ME

Outgoing male, 48, 5ft7, slim, WLM a fun female, without hang ups or complications, to make life complete and settle down with. Box 445582

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- AGRICULTURE, FORESTRY, ENVIRONMENT
- ART AND DESIGN
- CATERING, HOSPITALITY
- CONSTRUCTION, ARCHITECTURE, SURVEYORS
- CUSTOMER SERVICE, CALL CENTRE
- DOMESTIC
- EDUCATION, TEACHER, SCHOOL
- ENGINEERING, MANUFACTURING, UTILITIES
- ESTATE AGENCY, PROPERTY

- GRADUATE, TRAINEES
- HEALTH AND SAFETY, SECURITY, DEFENCE
- HR, RECRUITMENT
- INDUSTRIAL, WAREHOUSE, FACTORY
- IT, INTERNET, TELECOMS
- INSURANCE, BANKING, FINANCE
- LEGAL
- LEISURE, TOURISM, TRAVEL
- MANAGEMENT CONSULTANCY
- MANAGEMENT, SENIOR POSITIONS
- MARKETING, ADVERTISING

- MOTOR TRADE, DRIVER
- NOT FOR PROFIT, CHARITIES
- NURSING, MEDICINE, CARE WORK
- OTHER
- PRINT, PACKAGING, DISTRIBUTION
- PR, MEDIA, JOURNALISM
- PUBLIC SECTOR, SOCIAL SERVICES
- RETAIL, WHOLESALE, SALES
- SCIENTIFIC AND PHARMACEUTICAL, RESEARCH
- TRANSPORT, LOGISTICS, AVIATION

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## COULD YOU GIVE A CHILD A CHANCE ?

Integrated Services Programme (ISP) is an independent, not-for-profit childcare organisation providing foster care to children with a wide range of emotional and behavioural needs. We have Centres in Kent, London, Bucks and Sussex. We were judged "Outstanding" in our latest Ofsted inspections.

ISP looks after children from many different ethnic and cultural backgrounds including white UK, African, African-Caribbean, Asian and dual heritage. We are keen to recruit carers from similar cultural backgrounds. In addition, we are currently experiencing a high demand to look after children with varying disabilities, children who are involved in the criminal justice system and 'parent & child' placed together.

### IF YOU HAVE:

- life experience
- the ability to work with children or young people and parents
- the ability to rise to the challenge of fostering
- patience, determination and a sense of humour
- no young children
- a spare bedroom
- a career change in mind

ISP WOULD LIKE TO HEAR FROM YOU

We offer full training, 24 hour support and a professional fee from £411 to £543 a week for each child.



For an information pack please contact our Fostering Team on:  
**0800 085 7989**

Visit our website for more information: [www.ispchildcare.org.uk](http://www.ispchildcare.org.uk)



**Demelza Hospice Care for Children is a charity providing hospice services for children and young people with life-limiting illnesses and support for their families across Kent, East Sussex and South East London.**



We offer specialist care in our 8 bedded residential hospice in Kent and in the family home through our dedicated Community Team working in East Sussex, South West Kent and South East London.

We are delighted to announce the opening of a further 6 bedded hospice in Wensley Close, Eltham early in 2009.

We have the following clinical vacancies across our area

**Care Co-ordinator £35,631 - £36,983 (including high cost area allowance)**

- To provide hands on development for all individuals to achieve optimum levels of child focused care, develop team working and promote the Demelza ethos.
- An experienced children's nurse with palliative, complex needs and managerial experience.
- An excellent communicator at all levels.
- Able to recognise individual team member's strengths and develop any opportunities for improvement leading by practical example.

**Children's Palliative Care Nurses, based in Sittingbourne or Eltham, South East London - Full and part time positions available.**

- Children's Palliative Care Nurses £24,711 - £30,202 (plus HCA allowance for London based roles)
- Qualified children's nurse (RSCN, RNCB) or Learning Disability Nurses with suitable experience.
- Ability to demonstrate good clinical skills and up to date Continuing Professional Development.
- Experienced in working either in palliative care or children with complex needs
- Working a full shift pattern to include nights and weekends.

**Community Children's Palliative Care Nurses, based in Greenwich - Maternity cover starting Jan/Feb 2009**

- Greenwich Community Children's Palliative Care Nurse £31,970- £37,031 (including high cost area allowance) Based at Queen Elizabeth Hospital and working out of the Community Children's Nursing Team, you will provide specialist services to life limited children and young people in the Borough of Greenwich.
- Experienced community children's nurses, preferably with a community degree.
- Experienced in palliative care and/or complex needs care.
- Working 37.5 to suit the needs of a case load, to include some on-call and weekends.

For an application pack please visit our website [www.demelza.org.uk](http://www.demelza.org.uk) or call the recruitment line on 01795 845295.

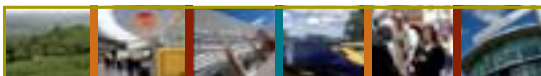
For an informal chat about the roles or to arrange an informal visit, please call Lauren Clifford, HR Officer on 01795 845254. Our South East London hospice has NO PARKING facilities for employees or volunteers.

**Closing Date 5th December, 2008**

Enhanced Disclosure checks by the CRB will be undertaken for successful applicants. Demelza is an equal opportunities employer and operates a no smoking policy. Registered Charity No. 1039651 Rook Lane, Bobbing, Sittingbourne, Kent ME9 8DZ



INVESTOR IN PEOPLE



## Managing Director's Personal Assistant Ashford's Future. Salary £29,000 p.a.

Ashford is one of the Government's major growth areas in the south-east and is set to double in size by 2031 with around 31,000 new homes. Ashford's Future is a new company set up to support that agenda, helping to deliver key projects and high quality developments where the community will have access to a wide range of community facilities and good transport links.

Our Managing Director is looking for an experienced Personal Assistant with a meticulous approach who is used to exercising confidentiality and diplomacy.

You will be a good communicator, capable of working on your own initiative. You should have experience of managing diaries, maintaining records as well as arranging and assisting at meetings, responding to correspondence, dealing with telephone calls and enquiries, as well as experience of preparing agendas for meetings. You will also be responsible for receiving visitors and dealing with all enquiries about Ashford's Future at first point of contact.

For an informal discussion please contact Judith Armit on 01233 330811.

Alternatively for an application form and further details, please send an A4 stamped addressed envelope to:

Personnel and Development, Civic Centre, Tannery Lane, Ashford, Kent, TN23 1PL

or e-mail [recruitment@ashford.gov.uk](mailto:recruitment@ashford.gov.uk)

Closing date: 5 December 2008.

[www.ashfordbestplaced.co.uk/jobs](http://www.ashfordbestplaced.co.uk/jobs)



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best placed in Britain



Bredlands Lane, Sturry, Canterbury, Kent CT2 0HD  
T: 01227 710392 | W: [www.spireacademy.com](http://www.spireacademy.com)

NOR: 340

Principal: Ian Johnson

**Twin Specialisms: Business & Enterprise and Visual, Creative & Performing Arts**

## Teacher of Mathematics

Following the promotion of the previous post holder, we will be appointing his permanent replacement from 1st January 2009.

This is an exciting opportunity for an ambitious and talented colleague to join our Team. Building upon the success of the Montgomery School during its final years, Spire had a very good first year. Year 7 numbers have doubled, GCSE results with English and Maths shot up from 18% to 32%, and there is a real sense of optimism in our community, a 'can do' mentality.

Maths results last year were the best of the core subjects, testimony to the quality of teaching and organisation of the curriculum. There is, however, real potential for improvement as well as the opportunity to teach at Sixth Form level through our link with the Marlowe Academy.

Potential candidates are encouraged to visit the school as part of the application process.

To apply, please email a letter of application and CV to our Personnel Manager, Marion Wington at [m.wington@spireacademy.com](mailto:m.wington@spireacademy.com)

Closing date: 26th November 2008.  
Interviews scheduled for the following week.



## Fuji Seal Europe Ltd.

The Fuji Seal Group is the only shrink sleeve manufacturer offering a complete single source solution utilising its network of manufacturing operations in the UK, Netherlands, France, Poland, USA, Asia and Japan. We are currently recruiting the following position:

### COSTING ASSISTANT

We are seeking a methodical, extremely accurate and detail orientated person to join our costing team.

Computer literate, with an enthusiasm and flair for data analysis, the jobholder will be responsible for preparing prices following requests from the sales department. You will also be responsible for checking quotations and invoices. The job holder will need to be flexible and able to adapt urgently at short notice, whilst maintaining the discipline necessary to keep on track with all the other requirements of the job.

The jobholder must have excellent verbal and numerical skills and be able to work with tight deadlines. Teamwork is essential and the ability to develop good working relationships both within the company and with external contacts is a must. Manufacturing background an advantage however training will be given.

You'll enjoy a full range of employee benefits. To apply please send your CV to HR Department, Fuji Seal Europe Ltd, Scimitar Close, Cillingham Business Park, Cillingham, Kent ME8 0R1 or alternatively you can email to [jobs@uk.fuji.seal.com](mailto:jobs@uk.fuji.seal.com).

**Closing date: 7 December 2008**

**Strictly no agencies.**

Fuji Seal Europe are an equal opportunities employer.



## Foster carers wanted

The Caldecott Foundation, which cares for vulnerable children who have experienced extreme trauma and disruption, seeks dedicated and highly motivated foster carers. Comprehensive training and support given, plus excellent rates of pay.

Contact Jamie Bromfield or Erica Eversfield on 01303 815648 or email [fostering@caldecottfoundation.co.uk](mailto:fostering@caldecottfoundation.co.uk)



The Caldecott Foundation, Smeeth, Ashford, Kent TN25 6SP



## TERMS AND CONDITIONS

### KOS MEDIA (PUBLISHING) LTD TERMS AND CONDITIONS

- Advertisements will be accepted only on the express condition that the advertiser warrants that the advertisement does not in any way contravene any existing legislation and in particular the Trade and Description Act 1968 and the Consumer Credit Act 1974.
- It is the responsibility of all advertisers to ensure that all advertising meets all forms of government legislation and KOS Media (Publishing) Ltd (the "media owner") takes no responsibility for liability in errors and omissions to the content of our media.
- All rates quoted are subject to VAT at the rate currently in force at the time the advertisement appears.
- All rates within the annual advertising agreement will be rate protected for 12 months from the first date of publication under the signed agreement.
- Any unsuitable material posted on any website belonging to KOS Media (Publishing) Ltd by the advertiser or any associated third party will be removed or refused. All passwords and security supplied to the advertiser by KOS Media (Publishing) Ltd in relation to the use of the posting of material via the media owner's online administration tool will be the responsibility of the advertiser. The advertiser indemnifies KOS Media (Publishing) Ltd against any damages as a result of misuse of these privileges by either the advertiser or any third party given password privileges by the advertiser.
- KOS Media (Publishing) Ltd reserves the right to change passwords intermittently to ensure the overall and ongoing security of its websites within the public domain. Copyright and licenses for voice-over/music/photography or film for advertising promotions or otherwise within the various areas of media in print, online and moving film owned by KOS Media (Publishing) Ltd must have been sought, verified or paid for by the advertiser where applicable. Approval or permissions must have been given by any potential beneficiary owner of voice-over or music. The advertiser must be able to verify any statements or claims (promotional or otherwise) in relation to their products/services promoted within any of the media offerings belonging to KOS Media (Publishing) Ltd.
- Where shrinkage of an advertisement occurs for whatever reason, the advertisement will be charged to the nearest full centimetre where it relates to the media owner's printed publications. This will NOT apply to full-page advertisements, which remain full page even after shrinkage.
- KOS Media (Publishing) Ltd reserves the right to omit or refuse any advertisement/commercial/web content without notice or explanation. In these terms the word "advertiser" shall be construed to include any person or organisation placing an advertisement on behalf of another.
- A guarantee of insertion cannot be given and the media owners shall not be liable for any loss or damage caused by any error inaccuracy within your marketing content. In no case shall the total liability of the media owner for any error or omission exceed the price charged by the media owners for that advertising.
- No liability is accepted for any loss of data or information that arises through delay in forwarding replies to Box numbers, however caused, nor for the loss or damage to any artwork supplied.
- Claims for any error or inaccuracy in your media messages with KOS Media (Publishing) Ltd must be made in writing to the accounts department within 10 days of publication.
- KOS Media (Publishing) Ltd accepts no responsibility for any errors or omissions made on their websites by the advertiser.
- KOS Media (Publishing) Ltd has the right to cancel the advertiser's annual membership without notice should the advertiser deliberately submit out of date material or content on any of the media owner's online digital platforms. KOS Media (Publishing) Ltd will seek to recover, in full, all outstanding invoices in relation to the signed annual membership as a result of the advertiser's negligence in this regard and reserves the right to claim damages for any potential vexatious action via the advertiser.
- Advertisers are requested to check their advertisements after the first insertion. The media owner will not be responsible for any errors on subsequent insertions, which have not been advised to them in writing.
- A minimum of one month's notice must be given in writing for any cancellation of the signed annual advertiser's agreement. Upon cancellation, all discounts from KOS Media's standard effective media advertising rate card (July 2008-June 2009) will be recalculated and adjusted accordingly in line with KOS Media's standard media rate card effective July 2008-June 2009 and will reflect the revised length of commitment denoted by the advertiser's written cancellation. Any surcharges, refunds or costs in relation to the production of the advertiser's TV commercial for the commitment set out within the advertiser's agreement will be met in full by the advertiser as per KOS Media's standard media advertising rate card (July 2008-June 2009). Discounts will be repaid and any surcharges will be paid by either party within 30 days of the advertiser's written cancellation. Any other advertising placed must give a minimum of seven days' written notice and any discounts given for series bookings will be forfeited by the advertiser upon cancellation.
- Seasonal contracts. Your Professional classified advertisements or any uplift advertising within the annual contract with the advertiser will be involved in full - at rate card - on receipt of any written cancellation of this contract within the 12-months.
- All uplift advertisements must be booked in at least three months in advance of publication and will be subject to availability. All dates booked will be on a first-come, first-served basis.
- The advertiser must agree to the date and time of filming of any online TV advertising commercial supplied by KOS Media (Publishing) Ltd within the advertiser's agreement. Platinum, Gold, Silver standard of production. Should, for any reason, the advertiser not be available at the agreed time without giving sufficient notice (at least 48 hours), KOS Media (Publishing) Ltd reserves the right to charge for any further TV advertising booked and published hourly rate which the advertiser still wish to use KOS Media (Publishing) Ltd's production services to complete its TV commercial or photographic imagery included in the advertiser's agreement. The advertiser will accept that there are only two choices of voice-over and music offered by KOS Media (Publishing) Ltd. Should an advertiser wish to use other voice-overs or non-copyright free music it is the responsibility of the advertiser to pay the rights should they be required to do so. Any changes to or failure to approve the TV production by the deadlines agreed between both parties will result in KOS Media (Publishing) Ltd being given permission by the advertiser to replace the TV commercial with pictures or stills from a choice of photography supplied by the media owner and the advertiser can supply a TV commercial produced at their own cost and risk outside of this agreement. The advertiser also accepts and agrees that this action would not reduce the value or cost of their membership. Any cost of changes required to the TV commercial throughout the advertiser's agreement will be borne by the advertiser outside of this agreement.
- Each advertiser accepts that their ranking and position within KOS Media (Publishing) Ltd's search engine will be equal to those within their category (Platinum, Gold, Silver, Bronze, etc) other than they will be ranked based on the search engine criteria of optimisation within their level (Platinum, Gold, Silver or Bronze).
- Any delivery claims made by the advertiser or discount vouchers published within the print or online media of KOS Media (Publishing) Ltd and any action as a result of the public or otherwise is the sole responsibility of the advertiser. Any claims resulting from this via KOS Media (Publishing) Ltd must be met by the advertiser.
- All credit accounts due for payment shall be notified to the Advertiser by the 30th day following the date of the invoice, time to be of the essence. All sums due to KOS Media (Publishing) Ltd or RBS Factoring shall be paid in full, and the Advertiser shall have no right of set off in any circumstances.
- In the event that payment is not received by KOS Media (Publishing) Ltd or RBS Factoring by the due date, the media owner shall be entitled to suspend all further advertising until payment is received and/or repudiate the contract and make any surcharges for breaking the contract.
- In the event that payment is not received by KOS Media (Publishing) Ltd by the due date, the media owner reserves the right to charge interest on all overdue balances calculated on a daily basis at the rate of two per cent above the minimum lending rate of National Westminster Bank Plc from time to time in force.
- Notwithstanding anything to these terms and conditions or implied to the contrary, in the event of the Advertiser ceasing to use the services of KOS Media (Publishing) Ltd (for whatever reason), the whole amount of monies due from the Advertiser to the date of cessation shall fall due for immediate payment.
- The Advertiser will be liable for all costs incurred by KOS Media (Publishing) Ltd in the recovery of debts not paid by the due date.
- Payment may be made by cheque, credit transfer, direct debit, cash and any major credit card.
- Any discount which KOS Media (Publishing) Ltd may have agreed with the Advertiser shall be forfeited in the event of failure by the Advertiser to complete the contract or to meet the above credit terms.
- Advertising Agency commission will be allowed to those advertisers recognised by the Newspaper Society, but shall not exceed ten per cent and will be subject to the terms of that recognition. This commission will not be allowed if the Advertising Agency fails to meet the terms.
- All private advertisements and certain categories as laid down by KOS Media (Publishing) Ltd must be prepaid.
- The Advertiser agrees to indemnify KOS Media (Publishing) Ltd in respect of all costs, damages or other charges falling upon the media owners or any of the companies within the KOS Media Group as the result of legal action or threatened legal action or threatened legal arising from the publication of any advertisement or advertising promotion.
- An order for an advertisement shall amount to acceptance of these terms and conditions, and any condition placed in an order by an Advertiser shall be null and void in so far as it conflicts with them.
- Copyright in advertisements produced wholly or partially by the media owners belong to KOS Media (Publishing) Ltd. Advertisers may not reproduce such advertisements without the media owner's written consent.

All terms and conditions stated above are in place to protect the advertiser, the media owner and the communities they serve within the public domain as well as the beneficial rights of individuals and organisations. KOS Media will endeavour to always act reasonably in applying its terms and conditions.

Effective from June 2008

Apple Barn, Hythe Road, Smeth, Ashford, Kent TN25 6SR  
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Email: info@kosmedia.co.uk



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## IMPROVING PROSPECTS. ACHIEVING RESULTS



We are one of the most successful colleges in the south east region providing further and higher education. We are committed to improving the diversity of our staff by offering a wide range of opportunities including apprenticeships, flexible working and full and part-time positions. Why not look at what we can offer you.

### Lecturer in Construction Crafts

£23,525 - £32,343 pa • Job Share Available

As part of well motivated team with a strong curriculum leader, you will teach primarily on BTEC/Schools/Plumbing courses from Entry Level 3 to Level 2. Your activities will include acting as a personal tutor to a designated group of students, organising work placements and contributing to course development.

Ideally you will currently be working in the FE sector, either at a College or Private Training Provider, with teaching and appropriate practical experience, preferably within the area of plumbing. Your qualifications will include teaching or a willingness to undertake one, as well as a relevant vocational qualification.

This post is subject a CRB check.

The benefits in joining us are immense: generous annual leave; flexible working hours; lots of support including an on-site nursery; final salary pension; private health plan; Health & Fitness suite and more.

For further details, a job description and an application form, please contact the HR department on 01732 376511 or email hr-dept@wkc.ac.uk

Closing date: 8 December 2008.



Brook Street • Tonbridge • Kent TN9 2PW



Bredlands Lane, Sturry, Canterbury, Kent CT2 0HD  
T: 01227 710392 | W: www.spireacademy.com  
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Principal: Ian Johnson

### Twin Specialisms: Business & Enterprise and Visual, Creative & Performing Arts

Spire Academy opened in September 2007 and achieved excellent GCSE results this summer - 73% A\* - C, with 32% including Maths and English.

### Science Technician

Salary equivalent to Kent Scheme Level 4, Bands 11-14 £15,826 - £16,627 pro rata  
40 hours per week term time + Inset + 2 weeks

Our Science Team has recently increased and combined with increasing pupil numbers we wish to appoint a Science Technician.

You will have experience, together with a Level Science and good literacy and numeracy skills.

To apply, please forward a letter of application together with a CV quoting reference 0211/ST to: m.wington@spireacademy.com

Closing date: Noon, Monday 1st December 2008.

This post is subject to a satisfactory enhanced CRB check



Striding Way, Ramsgate, Kent CT12 5NB  
Tel: 01843 593226  
www.marloweacademy.co.uk

Vacancies for January/April 2009  
for  
Teachers of Science  
one permanent and one temporary

Now in its fourth year, Kent's first Academy continues to challenge traditional approaches and to drive up standards - over twenty students have now gone on to university and last year's 5A\*-C GCSE figure topped 50%. It offers students an innovative and exciting learning experience. We have outstanding purpose built facilities with the very latest ICT, in addition to laptops and PCs in classrooms, there are 200+ computers in learning bays and teaching areas. Some students are independent learners, using laptops in lessons and in study. The Academy also boasts excellent sports facilities.

This is an amazing opportunity for talented and ambitious professionals to join the academy. The posts would suit energetic and student focused teachers. Please send a copy of your C.V. to the school or email [enquiries@marloweacademy.co.uk](mailto:enquiries@marloweacademy.co.uk)

Enquiries or visits to the Academy are welcome.  
Please contact Jennifer Spooner on direct telephone no: 01843 595550 or email to address above.

We look forward to hearing from you.  
The closing date for post: Thursday, 11th December 2008

## Voluntary Services Assistant circa £13-14k



Working alongside the Voluntary Services Manager based in Sittingbourne as part of the Human Resources team, you will assist with the recruitment, induction, training and on-going support of volunteers to help us deliver our services throughout Kent, East Sussex and South London.

You must be:-

- ◆ Computer literate with Microsoft Office applications
- ◆ An excellent communicator at all levels with endless patience
- ◆ Organised with a flair for complex issues
- ◆ Methodical in approach to administration work
- ◆ Hold a full driving licence
- ◆ Adaptable to constantly changing priorities and workload

Required for 37 hours per week to include some occasional weekend and evening working. Experience of the voluntary sector a distinct advantage.

For an informal discussion contact Lynne Clark, Voluntary Services Manager on 01795 845218. For an application pack please visit our website on [www.demelza.org.uk](http://www.demelza.org.uk) or contact our Recruitment Line on 01795 845295.

Closing Date Friday 28th November, 2008

An Enhanced Disclosure check will be required for the successful applicant.  
Demelza is an equal opportunities employer and operates a no smoking policy.  
Registered Office Rook Lane, Bobbing, Sittingbourne, Kent ME9 8DZ



INVESTOR IN PEOPLE



The Towers School  
Faversham Road, Kennington  
Ashford, Kent TN24 9AL  
Tel: 01233 634171 • Fax: 01233 628326  
Email: [admin@towers.kent.sch.uk](mailto:admin@towers.kent.sch.uk)

11 - 19 Kent High School  
1400 Students on roll (320 in 6th Form)

## Teacher of Mathematics (Full or Part-Time) • required as soon as possible MPS + TLR 2a (£5,921)

Ofsted in May 2008 described Towers as a 'good school', and this is a key post in the future development of the school as we strive towards 'outstanding'. We are a successful Business and Enterprise specialist school, with Full Service Extended School status, and with one of the largest Sixth Forms in the County.

We are looking to recruit an additional Mathematics Teacher to join this strong and supportive department. The successful candidate will work with the Lead Teacher focussing on students that are predicted to achieve C/D at the end of Key Stage 4. The school has made significant gains in Math's outcomes in the last 3 years and this post will help achieve 50% + this year.

Applications are by CV and covering letter by email on [admin@towers.kent.sch.uk](mailto:admin@towers.kent.sch.uk), fax on 01233 628326 or post. Please mark for the attention of Mrs Kyla Weeden. All applications should be received by Wednesday, 26th November 2008. Interviews will be held the following week.

## NVQ Guidance Assessors



Permanent full time - 40 hours per week (Mon - Fri)  
Positions in London, Kent and Surrey  
£23,061 to £26,092 pa plus benefits  
dependent on qualifications

YMCAfit are the leading provider of fitness instructor training. We are looking for enthusiastic and inspiring individuals to join our expanding work based learning team.

Candidates must have a Level 2 Gym Instructor Qualification. An Assessor Qualification (D32/D33 or A1) along with a Teaching Qualification is desirable; however we will provide training for suitable applicants.

For further information and to apply please contact Chandni Sehmi on [greatstaff@ymca.co.uk](mailto:greatstaff@ymca.co.uk) or call 020 7343 1835 quoting reference: KGA.

Closing date: 15th December 2008.  
Interview date: 22nd December 2008.

London Central YMCA is committed to the promotion of equal opportunities, both in the provision of its services and in its capacity as an employer.



[www.ymcafit.org.uk](http://www.ymcafit.org.uk)



## New start for 2009

### The Royal School of Military Engineering Course Designer

**Salary £34,000 per annum**

MidKent College (MCK) is delighted to partner the Royal School of Military Engineering (RSME) at Brompton Barracks, Chatham.

We provide the trades and technical training for over 8500 Royal Engineers each year and are recruiting a number of key posts to complement the teams already in place at the RSME.

If you are a Course Designer and would enjoy using your skills and experience to help develop the Military artisans of tomorrow, then this could be the ideal opportunity for you.

You will work within an established team, in a professional environment at a time when the RSME moves into an exciting phase of its development.

Whilst you will already have skills, qualifications and experience relevant for this post, you will be fully supported and encouraged to gain further appropriate qualifications and accreditation that will develop you as an individual and benefit the RSME.

**If this sounds like the right role for you – get in touch now**

For an application form and job description please: Visit our website [www.midkent.ac.uk](http://www.midkent.ac.uk)  
Email: [rsme.recruitment@midkent.ac.uk](mailto:rsme.recruitment@midkent.ac.uk)  
Telephone 01634 884555 (24 hr answer machine)

For an informal discussion on these positions, please call: Ken Pullan on 07725128661

**Closing Date 30th November 2008**

The College is committed to Equal Opportunities and to selection on merit. It welcomes applications from all sections of society. We particularly welcome and encourage applications from under represented groups including black, minority ethnic and disabled people.

MidKent College is an equal opportunity employer



## New start for 2009

### The Royal School of Military Engineering

**Engineering Opportunities: £35,000 - £40,000 (Snr Post c£45k)**

Mid Kent College (MCK) is delighted to partner the Royal School of Military Engineering (RSME) at Brompton Barracks, Chatham.

We provide the trades and technical training for over 8500 Royal Engineers each year and are recruiting a number of key posts to strengthen the teams already in place at the RSME as the 30 year contract transitions to the Colleges management team.

We have opportunities for experienced engineers (ideally degree qualified) to move into lecturing roles. The Professional Engineering Wing (PEW) of the RSME develops military personnel into Clerk of Works to IEng, foundation degree and HND level.

#### We have positions for:

**Electrical Engineers** with DC, AC & single/three phase, power generation, transmission & distribution up to 11kV, generators & motors and domestic installations knowledge and experience.

**Mechanical Engineers** with fluid mechanics & thermodynamics, pipe design and pump sizing, H & C water supply/waste, large scale heating system design, ACR/HVAC control systems and lift technology knowledge and experience.

**Construction Engineers** with groundwork, timber, masonry & scaffolding, superstructures, finishes and services knowledge and experience.

**Project Planner** with experience of building site project management and work programming.

**Civil Engineer** (Snr post) ICE with "contractor" background.

You will work within an established team, in a professional environment at a time when the RSME moves into an exciting phase of its development and will be fully supported to gain additional relevant qualifications, memberships and accreditations that develop you as an engineer and benefit the PEW faculty.

For an application form and job description please: Visit our website [www.midkent.ac.uk](http://www.midkent.ac.uk)  
Email: [rsme.recruitment@midkent.ac.uk](mailto:rsme.recruitment@midkent.ac.uk)  
Telephone 01634 884555 (24 hr answer machine)

For an informal discussion on these positions, please call: Ken Pullan on 07725128661

**Closing Date 31st January 2009**

The College is committed to Equal Opportunities and to selection on merit. It welcomes applications from all sections of society. We particularly welcome and encourage applications from under represented groups including black, minority ethnic and disabled people.

MidKent College is an equal opportunity employer



## CAREERS IN HEALTHCARE ACROSS EAST KENT

### Your Skills Our Vision

**NHS**  
Eastern and Coastal Kent

From Sheerness to Dungeness, Ashford to Ramsgate, over 710,000 people depend on Eastern and Coastal Kent NHS – and we put them at the heart of everything we do. All our staff work hard every day to improve health and well-being for the local community, to tackle health inequalities and to provide high quality, responsive and efficient services, both directly and through commissioning.

As one of Kent's largest employers, we aim to employ and train a world-class workforce capable of meeting our many challenges. In return for your skills and commitment we offer wide-ranging staff benefits including real investment in personalised career development, flexible working, childcare, final salary pension scheme and in-house discounts.

#### Why not join us?

#### STAFF BENEFITS PACKAGE

- Final salary pension scheme
- Occupational sickness benefit
- Lease car scheme for eligible staff
- Occupational health service
- Childcare
- Enhanced maternity pay
- Enhanced paternity pay
- Enhanced adoption pay
- Flexible Working Policies
- Extensive Training Programs
- Long service awards
- In-house discounts & external benefits

#### SELECTION OF CURRENT OPPORTUNITIES

##### ADMIN AND CLERICAL / DOMESTIC SERVICES

###### Job Title: Ophthalmology Contracts Manager

Salary: £29,091 to £38,352 pa  
Band: 7  
Hours: 37.5  
Location: Ashford  
Ref: 767-ECC614  
Closing date: 27/11/08

###### Job Title: Locality Commissioning Manager - Child Health

Salary: £37,106 to £44,527 pa  
Band: 8a  
Hours: 37.5  
Location: East Kent  
Ref: 767-ECC626  
Closing date: 28/11/08

###### Job Title: Speech & Language Therapy Secretary

Salary: £14,834 to £17,732 pa  
Band: 3  
Hours: 30  
Location: Herne Bay  
Ref: 767-ECC630  
Closing date: 28/11/08

##### NURSING AND MIDWIFERY REGISTERED

###### Job Title: Community Nurse X 2

Salary: £20,225 to £26,123 pa  
Band: 5  
Hours: 37.5  
Location: Birchington / Westgate  
Ref: 767-EIC628  
Closing date: 26/11/08

###### Job Title: Community Nurse

Salary: £20,225 to £26,123 pa pr  
Band: 5  
Hours: 30  
Location: Cliftonville  
Ref: 767-EIC629  
Closing date: 26/11/08

###### Job Title: Community Nurse

Salary: £20,225 to £26,123 pa pr  
Band: 5  
Hours: 25  
Location: Birchington  
Ref: 767-EIC627  
Closing date: 26/11/08

###### Job Title: Intermediate Care Support Nurse

Salary: £20,225 to £26,123 pa  
Band: 5  
Hours: 37.5  
Location: Dover / Deal  
Ref: 767-EIC605  
Closing date: 27/11/08

##### ALLIED HEALTH PROFESSIONALS

###### Job Title: Occupational Therapist

Salary: £24,103 to £32,653 pa  
Band: 6  
Hours: 37.5  
Location: Ashford  
Ref: 767-EIC609  
Closing date: 27/11/08

###### Job Title: Occupational Therapist

Salary: £24,103 to £32,653 pa  
Band: 6  
Hours: 37.5  
Location: Folkestone  
Ref: 767-EIC612  
Closing date: 27/11/08

###### Job Title: Psycho-Social Occupational Therapist x2

Salary: £24,103 to £32,653 pa  
Band: 6  
Hours: 37.5  
Location: Folkestone  
Ref: 767-EIC559  
Closing date: 29/11/08

###### Job Title: Occupational Therapist (Learning Disabilities)

Salary: £20,225 to £26,123 pa  
Band: 5  
Hours: 18.75  
Location: Broadstairs  
Ref: 767-ASH225  
Closing date: 30/11/08



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Email [graham@kent youth.org](mailto:graham@kent youth.org) for a candidate pack.  
**Closing Date: 8th Dec 08 Interviews: 15th Dec 08**  
For an informal discussion, please call Graham Clewes on 01634 281841  
Charity No 1063975  
Company No 3328952 **www.kent youth.org**

## Career Opportunities

**Canterbury  
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Canterbury College is a Further and Higher Education College in the heart of Kent. Our goal is to be one of the best FE Colleges in England by 2010. We have 9,000 students across 300 courses and enjoy an enviable reputation as a great place to learn. Our brand new £50M campus is also home to nearly 800 staff and we have some great career opportunities which may be right for you.

### Head of Faculty A Levels, Science & Humanities

37 hours per week, salary starting from £42,128 per annum

Ref 06/103

### Lecturer Early Years

2 posts at 37 hours per week, salary range £18,387 – £26,363 per annum

Ref 08/40

### Temporary Lecturer Performing Arts and Contemporary Dance

27.75 hours per week, salary range £18,387 – £26,363 pro rata per annum.  
Temporary post to cover maternity leave not to exceed one year

Ref 08/152

### Supply Lecturer HE Business Enterprise and General Management to teach on HNC/ND and BA programmes.

Various hours available, salary range £18,387 – £26,363 pro rata per annum.  
Applicants must hold a first degree in any discipline

Ref S/HE/BE

### Supply Lecturers

Various hours available, salary range £18,387 – £26,363 pro rata per annum

#### Dental Nursing

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#### Mental Health

#### Midwifery

#### Catering and Hospitality

#### Key Skills Application of Number within Animal Care

#### Early Years to teach BTEC First Diploma in Child Care, Learning and Development

Ref S/DN

Ref S/IAG

Ref S/MH

Ref S/MID

Ref S/C&H

Ref S/KSAC

Ref S/EY

### Supply Trainer Demonstrators

Various hours available, salary starting from £18,963 pro rata per annum

#### Mechanical Engineering

#### Machining (turning and milling)

#### Fabrication and Welding

Ref S/TD/ME

### Network Applications Technician (Advanced)

37 hours per week, salary starting from £21,440 per annum

Ref ATA

### Trainer Demonstrator Hospitality & Catering

2 posts at 18.5 hours per week, salary starting from £18,963 pro rata per annum

Ref TD8

### Trainer Demonstrator Hospitality & Catering

9.25 hours per week, salary starting from 18,963 pro rata per annum

Ref 08/153

### Skills for Life Initial Assessor

18.5 hours per week, salary starting from £15,085 pro rata per annum

Ref 08/154

### Cleaning Coordinator

37 hours per week, salary starting from £16,914 per annum.

Ref CLC1

4 week shift pattern – 3 weeks nights and 1 week of days

### Assistant Cleaning Coordinator

37 hours per week, salary starting from £15,085 pro rata per annum (nights)

Ref ACC1

### Supply NVQ Assessors in Early Years

Various hours available, salary range from £18,295 - £26,232 pro rata per annum

Ref S/ASS/EY

For an information pack please visit [www.canterburycollege.ac.uk](http://www.canterburycollege.ac.uk) or call the Human Resources Office on 01227 811282 (24 hr answerphone) quoting the above reference.

### Staff benefits include:

- Pension & Life Assurance Scheme
- Proximity to main bus & train stations
- Close to City Centre
- Sports Hall & Gym
- Generous Holiday Allowance
- Staff Discount Scheme

The closing date for the above posts is Monday 8th December 2008 at 12 noon

**CLICK**  
[www.canterburycollege.ac.uk/job-vacancies](http://www.canterburycollege.ac.uk/job-vacancies)

**CALL**  
01227 811282 (24 hr answerphone)



## Career Opportunities

**Sheppey  
College**

Sheppey College is an equal opportunities employer

Sheppey College is a satellite of Canterbury College and has been open since 1996. We offer a variety of courses in a modern and friendly learning environment and enjoy excellent rates of success.

### Lecturer Administration to Level 3 and Cross College Key Skills

Ref 08/73

18.5 hrs per week, salary range £18,387 – £26,363 pro rata per annum

For an information pack please visit [www.canterburycollege.ac.uk](http://www.canterburycollege.ac.uk) or call the Human Resources Office on 01227 811282 (24 hr answerphone) quoting the above reference.

### Staff benefits include:

- Pension & Life Assurance Scheme
- Proximity to main bus & train stations
- Generous Holiday Allowance
- Close to Town Centre

The closing date for the above posts is Monday 8th December 2008 at 12 noon

**CLICK**  
[www.canterburycollege.ac.uk/job-vacancies](http://www.canterburycollege.ac.uk/job-vacancies)

**CALL**  
01227 811282 (24 hr answerphone)



With campuses in Ashford, Folkestone and Dover, South Kent College offers a wide range of courses from Entry Level to Level 7 and caters for over 10,000 students of all ages. We currently have the following opportunities:

### Lecturer – Bricklaying (variable hours) Ashford

Ref: T1368

Main duties are to teach Bricklaying skills and knowledge to students aged 16+ from Entry Level to Level 3. You will prepare and deliver lectures, prepare and mark assessments and take a pro-active role in the co-ordination and development of the Bricklaying curriculum provision. A City & Guilds Advanced Craft or NVQ Level 3 in Bricklaying is essential.

### Lecturer – Hairdressing (variable hours) Folkestone

Ref: T1367

Main responsibilities are to deliver City & Guilds NVQ Hairdressing Levels 1, 2 and 3, to learners aged 14+. You will deliver and prepare for lectures and practical salon based teaching sessions and mark and prepare learners for assessments, projects, assignments, and written and oral tests. You will hold NVQ Level 3 or equivalent in Hairdressing.

For further information or an application pack please contact the Human Resources Department on 0845 207 8222 (24 hour answerphone), email: [humanresources@southkent.ac.uk](mailto:humanresources@southkent.ac.uk) or visit [www.southkent.ac.uk](http://www.southkent.ac.uk)

The closing date for the receipt of all completed application forms for the above vacancies is Tuesday 2nd December 2008.

If you are interested in working as a Variable Lecturer in any of our curriculum areas please send in a CV and covering letter and we will contact you with any suitable vacancies.

All posts are subject to a disclosure check by the Criminal Records Bureau. We are committed to safeguarding and promoting the welfare of children and young people and expect all employees to share this commitment. Applications are welcome from suitably qualified candidates regardless of ethnicity, gender, age, disability, sexuality or religion.

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## MidKent College

MidKent College based in the Medway Towns and Maidstone is seeking to appoint outstanding individuals in the following areas:

### Assessor/Reviewing Officer (Motor Vehicle)

Ref: P0660

Salary: £19,736 - £25,441

We are looking to recruit a qualified, experienced and highly motivated Assessor/Reviewing officer able to assess trainees on NVQ qualifications up to Level 3 within our vibrant and successful Motor Vehicle department with body repair/paint and refinishing experience would be advantageous. The successful candidate will be able to demonstrate good organisational and IT skills and the ability to travel to numerous workplaces to assess trainees. A relevant level 3 qualification is essential and the successful candidate will have or be willing to work towards Assessor/Verifier and H&S qualifications.

### Personal Tutor

Ref: P0516

£19,736 - £25,441 pro-rata (18.5 hours per week)

We currently have an opportunity for a part-time Personal Tutor. The post-holder will plan and deliver a range of group tutorials to learners with a wide range of abilities. You will be able to work with minimum supervision and have experience of working in a coaching, mentoring or teaching capacity and have or be willing to undertake an appropriate teaching qualification.

### Skills for Life Administrator

Ref: P0474

Salary: £15,057 - £18,534

The successful candidate will be required to work at our sites in Maidstone and Chatham and will have exceptional knowledge and experience and of administration and office procedures and be able to demonstrate excellent organisational and IT skills.

Closing date: Friday, 12 December 2008

Mid-Kent College is working in partnership with RBLI Employment Solutions to support individuals who have a disability or health condition in the application, interview and employment with the college. If you would like any further information regarding RBLI, or require assistance with your application process then please contact RBLI on 0800 783 1144 or visit their website [www.rbli.co.uk](http://www.rbli.co.uk) for information, advice and guidance.

The College is committed to safeguarding and promoting the welfare of young people and vulnerable adults and anyone applying for work with the College is expected to share this commitment. Any offer of employment is subject to an Enhanced Criminal Records Bureau Disclosure.

Application forms and further details are available from [www.midkent.ac.uk](http://www.midkent.ac.uk). Alternatively, please e-mail [job.applications@midkent.ac.uk](mailto:job.applications@midkent.ac.uk). For individuals without access to e-mail or the internet please call the Personnel department on 01634 884402 (24 hour answer machine). In all communication with the College please quote the appropriate job title and reference number.

Mid-Kent College is an equal opportunities employer



## MidKent College

MidKent College based in the Medway Towns and Maidstone is seeking to appoint outstanding individuals in the following areas:

### Financial Accountant

Ref: P0495

Salary: Circa £28,000

(dependant upon qualifications & experience)

In order to strengthen our central Finance team and support at the College as it progresses through a period of radical change, we are seeking to appoint a Financial Accountant. The successful candidate will be recently qualified or be at the finalist stage of their qualification.

### Lecturer in Motor Vehicle

Ref: P0660

Salary: £25,092 - £32,898

(Starting salary and grade dependant upon qualifications & experience)

Due to expansion of our highly successful Automotive provision we are looking to recruit an experienced and highly motivated lecturer to teach at all levels on a range of Mechanical qualifications within our Motor Vehicle department. Ideally, applicants will have some Heavy Vehicle and/or Motorsport experience and be able to deliver engaging lessons to the highest standard.

A Degree, HNC or HND in an Automotive discipline is essential, as the successful applicant will be required to contribute to the development of higher-level qualifications within the department (e.g. HNC/Foundation Degree).

The department benefits from strong links with Buckmore Park karting circuit (where we run a National Diploma in Motorsport) and has a history of High Success rates across its full-time, part-time and work-based-learning provision.

### Lecturer in Skills for Life

Ref: P0468

Salary: £25,092 - £28,719

A full time position has arisen within our Skills for Life team to deliver key skills to a variety of vocational areas. In addition some one-to-one support will be required and prior experience in embedding key skills and skills for life in a vocational and/or academic course would be advantageous.

### Departmental Secretary/ Administrator

Ref: P0432

Salary: £11,599 - £17,200

The candidate will be based at our Maidstone site and will be able to demonstrate recent, all round experience and knowledge of administration procedures and have excellent organisational and IT skills. Due to the nature of the role the successful candidate will be required to work independently.

### Technician in Beauty

Ref: P0133

Salary: £11,599 - £17,200

We are looking to appoint a highly motivated individual to provide support to learners and assist the Lecturers in running the various Clinics. You will be able to demonstrate good organisational and communication skills and relevant experience within the beauty industry would be advantageous.

Closing date: Friday, 5 December 2008

Mid-Kent College is working in partnership with RBLI Employment Solutions to support individuals who have a disability or health condition in the application, interview and employment with the college. If you would like any further information regarding RBLI, or require assistance with your application process then please contact RBLI on 0800 783 1144 or visit their website [www.rbli.co.uk](http://www.rbli.co.uk) for information, advice and guidance.

The College is committed to safeguarding and promoting the welfare of young people and vulnerable adults and anyone applying for work with the College is expected to share this commitment. Any offer of employment is subject to an Enhanced Criminal Records Bureau Disclosure.

Application forms and further details are available from [www.midkent.ac.uk](http://www.midkent.ac.uk). Alternatively, please e-mail [job.applications@midkent.ac.uk](mailto:job.applications@midkent.ac.uk). For individuals without access to e-mail or the internet please call the Personnel department on 01634 884402 (24 hour answer machine). In all communication with the College please quote the appropriate job title and reference number.

Mid-Kent College is an equal opportunities employer



### KENT COUNTY COUNCIL THE MARRIAGE ACT 1949 AND CIVIL PARTNERSHIP ACT 2004 APPROVED PREMISES FOR CIVIL MARRIAGES & CIVIL PARTNERSHIPS

An application has been made to Kent County Council to grant an approval for the following premises to act as a venue for the solemnisation of civil marriages and civil partnerships:-

Name of Premises: **Preston Court, Preston, Canterbury**

Applicant: **Michael List-Brain**

The application and plan of the premises may be inspected at the address below during normal office hours. Any person may give notice in writing of an objection to the grant of an approval, together with the reasons, within 21 days from the date of this newspaper. Objections should be sent to the address below.

Martin Alford  
Head of Registration  
1st Floor, Invicta House  
Maidstone, ME14 1XX



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## New start for 2009

## The Royal School of Military Engineering Support Opportunities

Mid Kent College (MKC) is delighted to partner the Royal School of Military Engineering (RSME) at Brompton Barracks, Chatham.

We provide the trades and technical training for over 8500 Royal Engineers each year and are recruiting a number of key posts to complement the teams already in place at the RSME.

**Facilities Manager Circa £38,000** – to take full responsibility for the buildings & infrastructure (including workshops and classrooms) occupied by MKC Training Services on site at the RSME. Experience of the management of Electro/Mechanical services essential.

**Workshop Assistant £19,008 - £21,000** – to provide practical support within the Fitter Department, assisting with the smooth running of the stores, light maintenance duties and the movement of equipment. Would suit someone with a mechanical background and a current Fork Lift licence.

**ICT Site Engineer £19,736 - £25,441** – to provide support and maintenance in response to "logged" fault calls. Must be familiar with the configuration and use of all Microsoft desk top operating systems and experienced with configuring and installing computer hardware/ancillary components.

You will work within an established team, in a professional environment at a time when the RSME moves into an exciting phase of its development.

Whilst you will already have skills, qualifications and/or experience relevant for these posts, you will be fully supported and encouraged to gain further appropriate qualifications and accreditation that will develop you as an individual and benefit the RSME.

For an application form and job description please: Visit our website [www.midkent.ac.uk](http://www.midkent.ac.uk)

Email: [rsme.recruitment@midkent.ac.uk](mailto:rsme.recruitment@midkent.ac.uk)

Telephone 01634 884555 (24 hr answer machine)

For an informal discussion on these positions, please call: Ken Pullan on 07725128661

Closing Date 5th December 2008

The College is committed to Equal Opportunities and to selection on merit. It welcomes applications from all sections of society. We particularly welcome and encourage applications from under represented groups including black, minority ethnic and disabled people.

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With Business Editor  
**TONY PATEY**

## BUSINESS BRIEFS

### Productivity at the centre of attention

MANUFACTURING businesses can attend an open day at the new Renishaw Centre for Manufacturing Productivity, at the University of Greenwich at Medway, today.

The centre will demonstrate the latest technology and manufacturing systems aimed at making businesses more competitive.

Manager Ian Cakebread said: "This is an opportunity to see how the centre can benefit your business with a range of practical training courses and access to the latest tools and systems." For details see [www.renishaw.info/Greenwich](http://www.renishaw.info/Greenwich) or call Mr Cakebread on 01634 883858.

### KCC payments under scrutiny on website

BUSINESSES waiting for their money from Kent County Council can now sound off on a website.

Kent Labour has launched Kent Business Watch on its site [www.kent-labour.org.uk](http://www.kent-labour.org.uk) where local businesses can report instances of late payments by KCC.

Cllr Roger Truelove, KCC shadow cabinet member for regeneration, said Prime Minister Gordon Brown had called on councils to pay bills to small businesses within ten days to help with essential cash flow.

"KCC's record isn't as good as it could be on paying invoices within 30 days, let alone ten," said Cllr Truelove.

### RBS expands Thames Gateway presence

A MAJOR banking team in Kent has just got bigger.

The Royal Bank of Scotland's commercial banking team in the Thames Gateway has expanded to 30 people as it continues to service one of the South East's most dynamic and growing regions.

Robert Clare, who has been with the bank for 28 years, has taken up the team's director role after working in commercial banking in Sussex for the last five years.

His team is comprised of three sub-teams; business development, trading, and property.

Five additional staff, three in property and two in business development, have joined the team.

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# Innovative changes to support network

■ BY TONY PATEY

A HUGE shake-up of the publicly-funded business support structure across the South East is to take place over the next two years.

A new network of eight so-called 'innovation and growth teams' is being set up across the region. One will be in Kent, but the exact location has yet to be decided.

Teams – being generated by the South East England Development Agency (Seeda) – will focus on regional growth areas and will merge, under one umbrella, a range of business support activities.

It's all part of the Government's wide-ranging agenda to reduce the number of publicly-funded business support schemes and simplify the system by 2010.

Each of the nation's regional development agencies is working out its own programme and the team idea is Seeda's own approach.

In the South East, there'll be a greater emphasis on the role of Business Link, and Seeda is inviting applications from sub-regional partnerships to form teams.

Seeda says the initiative will give a broader approach to promoting innovation and growth.

Teams will target support on potentially high-growth businesses, in comparison with the county's enterprise hub network which focuses on early stage entrepreneurial individuals and companies to help bring ideas to market quickly and profitably.

Kent's hubs are currently based in Canterbury, Sittingbourne and Medway, but the idea is that the new teams will have more resources at their disposal.

A Seeda statement said: "Teams will be working with ambitious companies that are further along the development path and are aiming to make step changes in terms of their growth."

Marilyn Huckerby, head of Seeda's business innovation and growth, said: "It will represent better use of expertise, knowledge and best practice, and accelerate business through the



NEW NETWORK: Medway, Sittingbourne and Canterbury are Kent's enterprise hubs prior to the shake-up

growth stages from start-up to corporate."

She said the teams will "focus intensive support on a relatively small number of businesses". Each team will work with 250 companies at any one time.

Firms with growth potential will be picked where there is some perceived barrier or challenge holding them back and referrals would take place via Business Link through a range of initial avenues.

She added: "The new definition of innovation is broader in order to better target high growth potential. It doesn't just cover high-technology products but also new ways of doing things."

"The end game is to generate more revenue from new or significantly improved products and services."

Will the idea save any money? Seeda said: "The development of the teams is not about saving money. It is about bringing together the

funding that was going into a number of different high-growth business support activities so it can be targeted more effectively and can be used to catalyse additional services and support from local partners and stakeholders."

"The economies of scale that this generates mean that more money can be diverted to those companies with significant potential."

Sub-regional partnerships will be private and public local organisations, Seeda says each will be led by a so-called business champion, and will involve universities, research centres, Business Link, local authorities and, where appropriate, business associations such as the Institute of Directors and chambers of commerce.

Interestingly, they can also be concerned with "developing innovative solutions to local economic issues, for example, transport, ageing population and where businesses and public sector could work together".



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# In the comfort zone despite biting wind

Picture: GOR KUPCO



**GRIPPING:** Canterbury (in black) cruised into the next round with a confident win against Exmouth

CANTERBURY eased their way into round three of the National Trophy with a comfortable victory against Exmouth at Merton Lane.

The home side ran in six tries in all, including two for promising youngster Danny Willcox, but with better finishing the margin of victory would have been even greater.

Head coach Danny Vaughan opted to rest Mike Melford and Pat Sykes and through a combination of injuries and unavailability, the city club were without six first-team players for the game. However, they were boosted by the return of Kieron Lewitt, who left the club at the end of last season.

Opting to play into a biting cold wind in the first half, two early penal-

## RUGBY

### Canterbury 42 Exmouth 10

ties gave Canterbury a 6-0 lead. With Gert De Kock at a wedding in South Africa, Ben Thomas was a more than capable deputy kicker.

The centre also scored the first of three first-half tries, with Dave Hillerby and Willcox also touching down.

Thomas converted one of the tries to give Canterbury a 23-0 half-time lead.

Willcox scored his second senior try for the club early in the second half, but

it was cancelled out by a deserved Exmouth score following a spell of pressure.

But any faint hopes the visitors held of a fightback were rapidly extinguished. Number eight Cristof Blom, who had an outstanding game, scored two tries in a five-minute spell to make it 42-5.

Despite struggling a division below Canterbury, Exmouth refused to lie down and produced their best spell of rugby in the final 15 minutes. Their efforts were rewarded with a try in the final minute.

Vaughan's side move on to Richmond's Athletic Ground in the league this Saturday – a venue where Canterbury have never lost.

## Ladies on the up

CANTERBURY Ladies moved up to third in hockey's Women's Premier Division with their fourth successive victory on Sunday.

Jenny Hall opened the scoring against Olton & West Warwicks and Cindy Botha added two more before the break to give Canterbury a 3-1 lead.

Olton pulled a goal back but Lisa Hapke sealed a 4-2 victory ahead of Saturday's trip to leaders Bowdon Hightown.

The club's men had a mixed weekend. Their lead at the top of the Conference East was cut to three points after a 3-3 draw with Bromley and Beckenham, but reached the National Cup quarter-finals with a 6-1 win against Indian Gymkhana.

Picture: Per Laleng



**SHORT-LIVED:** Dan Wisker (left) lit up the Belmont with a stunning goal but it couldn't prevent Marc Seager's side slipping to defeat against Worthing

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Watch Kent's Joe Denly and Rob Key in the nets ahead of their trip to India

## Bay's six in a row

IN-FORM Herne Bay made it six successive wins in all competitions with a comfortable victory away to Sevenoaks Town on Saturday.

Barry Morgan's side fell behind after only two minutes, but Luke Harvey grabbed an equaliser before Simon Brown's 30-yard strike put them ahead at the break. Steve Hanson headed his first goal for the club on 57 minutes to complete the 3-1 victory.

It put Bay fourth in the Kent League Premier Division ahead of Saturday's game against VCD Athletic at Winch's Field.

In the quarter-final draw for the Bulmers Cider Premier Division Cup, Bay were paired with Croydon.

**PLEASE SEND YOUR SPORTS STORIES TO SPORTS EDITOR GLENN PEARSON AT**  
glenn.pearson@kosmedia.co.uk



# Oystermen put on the spot despite Wisker's screamer

MARC Seager was lost for words after watching his Whitstable Town side again dominate a game but finish empty-handed.

A wonder goal from Dan Wisker appeared to salvage a point for the Oystermen, but Worthing pinched all three points with a controversial 89th-minute penalty.

Coming a week after losing 1-0 at Walton & Hersham despite also controlling the game, Seager couldn't believe Town had lost.

"It's the second week on the trot where we have absolutely battered a team and not got what we deserved," he said.

"When the opposition players come up to you afterwards and say they can't believe they've won, it's a hard pill to swallow.

"It was one of those games where I didn't know what to say to the players at the end. They did everything I asked of them.

"All the time we are performing like that we will win a lot more than we will lose between now and the end of the season."

The result might have been different if Whitstable had converted their own penalty,

## FOOTBALL

BY DAVID PRITCHARD

### Whitstable Town 1

Wisker 81

### Worthing 2

Kirkwood 80, pen 89



### Whitstable starting XI



No subs used

awarded for a shove on Ian Pulman after only 15 minutes. Jake Gess stepped up, but not for the first time this season Town failed from the spot.

Play-off contenders Worthing struggled to impose themselves on the game, but they took the lead with ten minutes to go. Scott Kirkwood sprung the offside trap to beat Kevin Fewell with a cool finish.

Within a minute the hosts were level in spectacular fashion. Wisker, who had a quiet game by his standards, picked the ball up 35 yards from goal and let fly into the top corner.

The parity was brief and Worthing stole the points with a dubious penalty.

Seager said: "The only person who appealed was the guy who went down. It's a kick in the teeth when he gets up laughing. He knew he had mugged the referee. Unfortunately you see it all the time."

Defeat left Whitstable only a point above the relegation zone ahead of Saturday's trip to Godalming Town.

Log on to [www.yourcanterbury.co.uk](http://www.yourcanterbury.co.uk) for a report from last night's Kent Senior Cup tie against Tonbridge Angels.



# Denly hopes to profit from passage to India

## CRICKET

BY GLENN PEARSON

FOUR Kent players jetted off to India on Friday, looking to boost their claims for a place in Kevin Pietersen's England side.

Rob Key, Joe Denly, Robbie Joseph and Amjad Khan are part of the England Performance Programme squad which left for Bangalore, at the start of a month-long tour of India and a chance to train with the England Test squad.

Key will captain the England side in the two games scheduled for Bangalore and Mumbai. For Denly, it will be the second time in the last two years that the 22-year-old has toured India as part of the programme.

The Whitstable-born batsman enjoyed another successful season opening the innings for Kent and hopes to profit from the experience in India, where he will also get the opportunity to play with former England captain Michael Vaughan.

He said: "Last year I didn't have a great time of it. I didn't enjoy it if I'm totally honest because I got ill four times, but it's a great opportunity to go out there and progress my game."

"There is an unlimited time to bat, you can bat all day as there is an endless number of net bowlers. Last year I went to work on spin to give myself more scoring options and I think that worked out well."

"I will be looking to do the same and tight-

ening up in defence against the new ball. I hope to come back fitter, stronger and a better player for Kent."

Rumours have been circulating that other counties were interested in signing the Kent youngster, something Denly firmly denies.

He said: "I haven't heard anything. I am tied in with Kent for the next two years. It's where I want to be, I love playing at Kent. I signed an extension to my contract until 2011 and hopefully in that time there will be a point to extend it even more."

While the club go through a transitional period due to the loss of Neil Dexter, Matt Walker and Yasir Arafat, the county claim there will be opportunities for some of the Academy youngsters, such as Sam Northeast, Charlie Hemphrey and Matt Coles.

Having graduated from the Academy under the stewardship of Paul Farbrace, Denly is acutely aware of the difficulties for young players.

He hopes his experience of stepping up from the Academy to the first team at St Lawrence is something the new batch of youngsters will be able to draw from.

"I found the quicker you learn things that work for you at the Academy, the better you will be. I narrowed down my strengths and worked hard on those," he said.

"I worked a lot on my weaknesses, but you sometimes forget that the strengths are what got you where you are and you should concentrate on those."

"I'm pretty good friends with the Academy lads, so I like to think they could come and talk to me about their batting if they needed to."



CUT ABOVE: Joe Denly at the crease for Kent

## HOCKEY



GAME ON: Mel Clewlow is hoping to prolong her international hockey career

## Clewlow rekindles her love affair with hockey

MEL Clewlow's international career could rest on whether UK Sport cuts funding to hockey in the build-up to the London Olympics.

The 32-year-old, who has played her entire club career for Canterbury, hinted she may retire after the Beijing Olympics last summer. But if rumours that hockey's budget could be reduced are confirmed when the packages are announced next month, she is likely to carry on.

Initially the plan was for the Great Britain squad to train four mornings a week for the next three years, but that would be reduced if funding was slashed.

Clewlow said: "I can't commit [to four mornings] because I've just started a new job, but the indications are the programme's not going to happen. If that's true it would give me an option."

"At the moment I have no intention of retiring, so that leaves things open. If the programme changes to be more intensive six months down the line, then I may be forced into a decision."

UK Sport is reportedly £79m short of its expected £600m budget for 2012 due to lower than expected investment from the private sector. While funding for sports such as swimming and cycling, which enjoyed great success at Beijing, is guaranteed, those such as hockey, which did not win any medals, face a drop in support.

Clewlow admits in the aftermath of Britain's sixth-place finish in China she thought about quitting. But after a month away from the sport her passion has been rekindled with a good start to the domestic season with Canterbury.

"When I got back from Beijing I weighed up how much I have had to give up," she said. "It wasn't that I just didn't want to play international hockey, I wasn't excited about playing or training in general. But since the club season started I have been really enjoying it."

If Clewlow does stay on there will be plenty of chances to add to her record 254 international caps. Next year there is the Champions Trophy and European Cup, with the World Cup and Commonwealth Games both held in 2010.

## LEAGUE TABLES

(Before midweek matches)

| RYMAN DIVISION ONE SOUTH |    |    |   |    |     |    |  |  |  |
|--------------------------|----|----|---|----|-----|----|--|--|--|
|                          | P  | W  | D | L  | Gd  | Pt |  |  |  |
| 1 Kingstonian            | 17 | 11 | 5 | 1  | +23 | 38 |  |  |  |
| 2 Metropolitan Police    | 18 | 9  | 7 | 2  | +13 | 34 |  |  |  |
| 3 Cray Wanderers         | 17 | 10 | 3 | 4  | +15 | 33 |  |  |  |
| 4 Dulwich Hamlet         | 17 | 9  | 4 | 4  | +14 | 31 |  |  |  |
| 5 Fleet Town             | 16 | 8  | 5 | 3  | +16 | 29 |  |  |  |
| 6 Worthing               | 15 | 8  | 4 | 3  | +8  | 28 |  |  |  |
| 7 Walton & Hersham       | 18 | 8  | 4 | 6  | +2  | 28 |  |  |  |
| 8 Folkestone Invicta     | 18 | 7  | 6 | 5  | +3  | 27 |  |  |  |
| 9 Merstham               | 16 | 8  | 3 | 5  | +2  | 27 |  |  |  |
| 10 Sittingbourne         | 16 | 8  | 2 | 6  | +0  | 26 |  |  |  |
| 11 Maidstone Town        | 17 | 7  | 4 | 6  | +8  | 25 |  |  |  |
| 12 Leatherhead           | 16 | 7  | 3 | 6  | -4  | 24 |  |  |  |
| 13 Ashford Town          | 18 | 4  | 9 | 5  | +5  | 21 |  |  |  |
| 14 Eastbourne Town       | 17 | 6  | 3 | 8  | +1  | 21 |  |  |  |
| 15 Whyteleafe            | 17 | 6  | 2 | 9  | -5  | 20 |  |  |  |
| 16 Burgess Hill Town     | 16 | 5  | 4 | 7  | -2  | 19 |  |  |  |
| 17 Walton Casuals        | 18 | 4  | 4 | 10 | -12 | 16 |  |  |  |
| 18 Chipstead             | 17 | 4  | 4 | 9  | -19 | 16 |  |  |  |
| 19 Croydon Athletic      | 17 | 4  | 3 | 10 | -8  | 15 |  |  |  |
| 20 Whitstable Town       | 18 | 4  | 2 | 12 | -21 | 14 |  |  |  |
| 21 Corinthian-Casuals    | 18 | 3  | 4 | 11 | -21 | 13 |  |  |  |
| 22 Crowborough Ath       | 17 | 3  | 3 | 11 | -18 | 12 |  |  |  |

KENT LEAGUE PREMIER DIVISION (Before VCD v Bengal last night)

|                        | P  | W  | D | L  | Gd  | Pt |
|------------------------|----|----|---|----|-----|----|
| 1 Holmesdale           | 15 | 10 | 3 | 2  | +16 | 33 |
| 2 Tunbridge Wells      | 13 | 10 | 0 | 3  | +12 | 30 |
| 3 Hythe Town           | 13 | 9  | 2 | 2  | +13 | 29 |
| 4 Herne Bay            | 14 | 8  | 1 | 5  | +10 | 25 |
| 5 Faversham Town       | 12 | 8  | 0 | 4  | +23 | 24 |
| 6 Erith & Belvedere    | 9  | 6  | 1 | 2  | +3  | 19 |
| 7 Greenwich Borough    | 12 | 6  | 1 | 5  | 0   | 19 |
| 8 Slade Green          | 14 | 5  | 2 | 7  | -2  | 17 |
| 9 Deal Town            | 13 | 4  | 4 | 5  | -2  | 16 |
| 10 Sevenoaks Town      | 13 | 4  | 4 | 5  | -2  | 16 |
| 11 Norton Sports       | 12 | 5  | 1 | 6  | -8  | 16 |
| 12 Erith Town          | 11 | 4  | 3 | 4  | +4  | 15 |
| 13 Beckenham Town      | 14 | 4  | 2 | 8  | -2  | 14 |
| 14 VCD Athletic        | 10 | 4  | 1 | 5  | +2  | 13 |
| 15 Croydon             | 11 | 4  | 1 | 6  | -1  | 13 |
| 16 Lordswood           | 12 | 1  | 0 | 11 | -21 | 3  |
| 17 Sporting Bengal Utd | 12 | 0  | 0 | 12 | -45 | 0  |

## KENT COUNTY LEAGUE DIVISION ONE EAST

|                      | P | W | D | L | Gd  | Pt |
|----------------------|---|---|---|---|-----|----|
| 1 Canterbury City    | 8 | 7 | 1 | 0 | +29 | 22 |
| 2 AFC Sheppey        | 7 | 4 | 2 | 1 | +2  | 14 |
| 3 University of Kent | 6 | 4 | 1 | 1 | +23 | 13 |
| 4 APM Mears          | 6 | 3 | 3 | 0 | +12 | 12 |
| 5 Othford Utd        | 7 | 3 | 2 | 2 | +5  | 11 |
| 6 Guru Nanak         | 6 | 2 | 2 | 2 | -8  | 8  |
| 7 New Romney         | 8 | 2 | 2 | 4 | -11 | 8  |
| 8 Staplehurst & Mon. | 7 | 2 | 1 | 4 | -14 | 7  |
| 9 Kennington         | 7 | 1 | 2 | 4 | -8  | 5  |
| 10 Oakwood           | 6 | 0 | 2 | 4 | -9  | 2  |
| 11 Lydd Town         | 8 | 1 | 0 | 7 | -21 | 2  |

**FIXTURES (Saturday):** Ryman Division One South - Godalming Town v Whitstable Town; Kent League Premier Division - Herne Bay v VCD Athletic; Kent County League Division One East - Othford United v Canterbury City

# Gough's triple whammy

## FOOTBALL

### Canterbury City 3

Gough 70, 72, 85

### Belvedere 1

Winter pen 26

ROYSTON Gough again showed why he finished Canterbury City's top scorer last season as the striker netted a superb hat-trick to overcome Belvedere.

It was the second successive game Gough had claimed the match ball and he almost single-handedly dragged City into the next round of the Kent Intermediate Shield.

Belvedere are undefeated in the County League's Division One West and they were one of the best teams City have played all season.

The home side, playing at Canterbury High School rather than Bridge, struggled in the first half as they played with a strong wind at their backs, with passes being over-hit as a result.

Both sides created chances before the break, but Belvedere led from the penalty spot after goalkeeper Danny Black brought down an attacker.

City found it easier playing into the elements after the break, but they were still trailing until a moment of magic from Gough on 70 minutes. Picking the ball up wide on the right, he showed a great turn of pace to escape the defenders before cutting inside and rolling the ball under the goalkeeper.

Within two minutes the striker made it 2-1 with another raid in from the right flank.

Belvedere hit the crossbar before Gough put the game out of reach five minutes from time to complete his hat-trick.

The victory sent Dave Fairclough's side



HAT-TRICK HERO: Canterbury City's Royston Gough

## Canterbury starting XI



Subs used: Maxted (Gough), Smissen (Lawford), Tuite (Brooke)

through to round two, where they will host Othford United on January 10. Othford are also the opponents this Saturday, when City return to league action.

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